



Thank you for joining!
We will get started promptly at 8:35 am





2021 Annual Meeting

October 8, 2021





Welcome



Agenda

8:35 AM - 8:50 AM

Welcome

Scorecard Discussion

8:50 AM- 9:50 AM

PDCM Updates & PO Success Spotlights

9:50 AM – 11:05 AM

Expansion of Team-Based Care

Break - Approximately 10:25 AM

11:05 AM – 11:55 AM

MICMT Program Evaluation & Team-Based Care Data Analysis

11:55 AM – 12:00 PM

Closing Remarks



2020 MICMT Scorecard

- Thanks for your patience as we worked through some iterations of the final 2020 Scorecard payments.
- Payment should come in November.
- The positive: part of the reason for the changes is that we paid out what wasn't earned to POs.



2021 MICMT Scorecard

2021 Provider Delivered Care Management Funding will be distributed to Physician Organizations through two avenues, with different payment timelines:

1. Training Reimbursement → BCBSM will reimburse for care team member training at a flat rate of \$500 per person who passes the test for full-day approved training courses and \$250 per person who passes the test for half-day approved training courses for licensed and unlicensed care team members. This reimbursement will occur in the January, 2022 PGIP check and include those trainings that occur between November 2020 and **October 2021**.
2. Scorecard Distribution
The following scorecard shows the infrastructure elements that MICMT / BCBSM consider fundamental for care management program success. This distribution will occur in the October 2022 PGIP check to allow time for outcomes evaluation.

NOTE: The % of PDCM offices will be assessed using the 2021 1% Threshold List from 2020 Claims.



2021 MICMT Scorecard

| 2021 Scorecard | | | | | | | | | | | | | | | | |
|-------------------|-------------|---|---|--|--|-------------------|-------------|-----|----|-----|---|-----|---|-----|---|--|
| Measure # | Weight | Measure Description | Points | Data Source | | | | | | | | | | | | |
| 1 | 50 | Outcomes: | | | | | | | | | | | | | | |
| | | Consistently follow the process for sharing all payer (including BCBSM) clinical data in the appropriate format to MiHIN in coordination with PPQC throughout 2021. <ul style="list-style-type: none">PO should send clinical data on all patients and all payers.Expectation is that the PO is sending info from, at minimum, all PDCM-defined offices. | <table><tr><td colspan="2">10</td></tr><tr><td>% of PDCM offices</td><td># of points</td></tr><tr><td>90%</td><td>10</td></tr><tr><td>75%</td><td>8</td></tr><tr><td>50%</td><td>5</td></tr><tr><td>25%</td><td>3</td></tr></table> | 10 | | % of PDCM offices | # of points | 90% | 10 | 75% | 8 | 50% | 5 | 25% | 3 | MiHIN report (shared with MICMT when permission granted by PO) |
| 10 | | | | | | | | | | | | | | | | |
| % of PDCM offices | # of points | | | | | | | | | | | | | | | |
| 90% | 10 | | | | | | | | | | | | | | | |
| 75% | 8 | | | | | | | | | | | | | | | |
| 50% | 5 | | | | | | | | | | | | | | | |
| 25% | 3 | | | | | | | | | | | | | | | |
| | | Points for the below outcomes measures are earned based on the PO performance with the PDCM Outcomes VBR. (See Appendix A for more information) | | Aligns with BCBSM outcomes reporting for POs/sub-POs. If sub-POs apply, points | | | | | | | | | | | | |

| 2021 Scorecard | | | | |
|----------------|--------|---------------------|--------|--|
| Measure # | Weight | Measure Description | Points | Data Source |
| | | A1c performance | 10 | distributed using a weighted average based on Sub-PO population. |
| | | BP Performance | 10 | |
| | | ED Utilization | 10 | |
| | | IP Utilization | 10 | |



2021 MICMT Scorecard

| | | | | | |
|---|----|--|-------------------|-------------|--|
| 2 | 25 | Health Disparities | | | |
| | | Unconscious Bias Training: Percentage PDCM offices that attested to both of the Unconscious Bias training PCMH/PCMH-N capabilities by the first 2022 snapshot. | 10 total | | SAD tool report used to assess capabilities in place by end of calendar year 2021. |
| | | | % of PDCM offices | # of points | |
| | | | 90% | 10 | |
| | | | 75% | 8 | |
| | | | 50% | 5 | |
| | | | 25% | 3 | |
| | | Expand the PO process for having a registry that collects SDoH. Points provided for the percentage of PDCM-defined practice units with PCMH/PCMH-N capability 2.25 in place by the first 2022 snapshot. | 10 total | | SAD tool report used to assess capabilities in place by end of calendar year 2021. |
| | | | % of PDCM offices | # of points | |
| | | | 90% | 10 | |
| | | | 75% | 8 | |
| | | | 50% | 5 | |
| | | | 25% | 3 | |
| | | Develop/expand the PO process for creating a feedback loop for social needs among Practice Units. Points provided for the percentage of PDCM-defined practice units with PCMH/PCMH-N capabilities 10.7 in place by the first 2022 snapshot. | 5 total | | SAD tool report used to assess capabilities in place by end of calendar year 2021. |
| | | | % of PDCM offices | # of points | |
| | | | 90% | 5 | |
| | | | 75% | 4 | |
| | | | 50% | 3 | |
| | | | 25% | 2 | |



2021 MICMT Scorecard

| | | | | | | | | | | | | | | | | |
|-------------------|-------------|--|---|---|--|-------------------|-------------|-----|---|-----|---|-----|---|-----|---|--|
| 3 | 5 | Care Management Operations (Note: this will not impact VBR) | | | | | | | | | | | | | | |
| | | <p>Clinic Dedicated Care Management: The BCBSM PDCM program is different from other care management programs, such as payer or vendor-based care management, because of the direct connection to the provider and point of care. POs should support practices to develop dedicated care management.</p> <ul style="list-style-type: none">For small practices with less than 2.0FTE or fewer providers, there should be at least 4 hours / week of dedicated | <table><tr><td colspan="2">5</td></tr><tr><td>% of PDCM offices</td><td># of points</td></tr><tr><td>90%</td><td>5</td></tr><tr><td>75%</td><td>4</td></tr><tr><td>50%</td><td>3</td></tr><tr><td>25%</td><td>2</td></tr></table> | 5 | | % of PDCM offices | # of points | 90% | 5 | 75% | 4 | 50% | 3 | 25% | 2 | <p>Care manager attestation process completed in 2021. Number of providers at a practice will be determined using the Fall</p> |
| 5 | | | | | | | | | | | | | | | | |
| % of PDCM offices | # of points | | | | | | | | | | | | | | | |
| 90% | 5 | | | | | | | | | | | | | | | |
| 75% | 4 | | | | | | | | | | | | | | | |
| 50% | 3 | | | | | | | | | | | | | | | |
| 25% | 2 | | | | | | | | | | | | | | | |

| 2021 Scorecard | | | | |
|----------------|--------|--|--------|----------------|
| Measure # | Weight | Measure Description | Points | Data Source |
| | | time, through a single or combination of care team members. <ul style="list-style-type: none"> For practices with greater than or equal to 2.0 FTE of providers, dedicated care team member time should minimally be 4 hours per week, per individual care team member. | | 2021 snapshot. |



2021 MICMT Scorecard

| | | | | |
|---|----|---|---|-----------------|
| 4 | 20 | Engagement: | | |
| | | Care Team Survey & Attestation / Verification | 9 | MICMT reporting |
| | | At least 3 scheduled phone conferences (30 minutes) with the MICMT to review scorecard performance and program updates | 5 | MICMT reporting |
| | | Participation in a Regional MICMT meetings by at least 1 PO representative. | 3 | MICMT reporting |
| | | Participation in the Annual MICMT meeting by at least 1 PO Representative with a leadership role in Care Management activity at the PO level. | 3 | MICMT reporting |



****DRAFT** 2022 MICMT Scorecard**

2022 Scorecard - DRAFT

2022 Provider Delivered Care Management Funding will be distributed to Physician Organizations through two avenues, with different payment timelines:

1. Training Reimbursement → BCBSM will reimburse for care team member training at a flat rate of \$500 per person who passes the test for full-day approved training courses and \$250 per person who passes the test for half-day approved training courses for licensed and unlicensed care team members. This reimbursement will occur in the January, 2022 PGIP check and include those trainings that occur between November 2020 and November 2021.
2. Scorecard Distribution
The following scorecard shows the infrastructure elements that MICMT / BCBSM consider fundamental for care management program success. This distribution will occur in the October, 2022 PGIP check to allow time for outcomes evaluation.

| 2022 Scorecard | | | | |
|----------------|--------|---|--------|--|
| Measure # | Weight | Measure Description | Points | Data Source |
| 1 | 81 | Outcomes: | | |
| | | Points for the below outcomes measures are earned based on the PO performance with the PDCM Outcomes VBR. (See Appendix A for more information) | | PCMH Capabilities will be measured at the first snapshot of 2023. Outcomes measures align with BCBSM outcomes reporting for PDCM practices. |
| | | Patient Satisfaction Outcomes: PCMH Capability 4.4 (and???) 4.23 in place | 9 | |
| | | Peds: IP Utilization | 9 | |
| | | Peds: ED Utilization | 9 | |
| | | Peds: Composite Metric | 18 | |
| | | Adult: A1c performance | 9 | |
| | | Adult: BP Performance | 9 | |
| | | Adult: ED Utilization | 9 | |
| | | Adult: IP Utilization | 9 | |

| 2022 Scorecard | | | | | | | | | | |
|---|-------------|---|--|-----------------------------------|-------------------|-------------|-----|---|-----|---|
| Measure # | Weight | Measure Description | Points | Data Source | | | | | | |
| 2 | 4 | Care Management Operations. (Note: this will not impact VBR) Clinic Dedicated Care Management: The BCBSM PDCM program is different from other care management programs, such as payer or vendor-based care management, because of the direct connection to the provider and point of care. POs should support practices to develop dedicated care management. <ul style="list-style-type: none">For small practices with less than 2.0FTE or fewer providers, there should be at least 4 hours / week of dedicated time, through a single or combination of care team members.For practices with greater than or equal to 2.0 FTE of providers, dedicated care team member time should minimally be 4 hours per week, per individual care team member. | 5 | Care manager attestation process. | | | | | | |
| | | | <table><tr><th>% of PDCM offices</th><th># of points</th></tr><tr><td>90%</td><td>4</td></tr><tr><td>75%</td><td>3</td></tr><tr><td>50%</td><td>2</td></tr><tr><td>25%</td><td>1</td></tr></table> | | % of PDCM offices | # of points | 90% | 4 | 75% | 3 |
| % of PDCM offices | # of points | | | | | | | | | |
| 90% | 4 | | | | | | | | | |
| 75% | 3 | | | | | | | | | |
| 50% | 2 | | | | | | | | | |
| 25% | 1 | | | | | | | | | |
| 3 | 15 | Engagement: | | | | | | | | |
| | | Billing SME Identified | 3 | MICMT Reporting | | | | | | |
| | | Billing Training Completed | 4 | MICMT Reporting | | | | | | |
| | | Billing Meeting Participation (All meetings) | 4 | MICMT Reporting | | | | | | |
| | | Care Team Survey & Attestation / Verification | 2 | MICMT reporting | | | | | | |
| | | At least 3 scheduled phone conferences (30 minutes) with the MICMT to review scorecard performance and program updates | 2 | MICMT reporting | | | | | | |
| | | Participation in a Regional MICMT meetings by at least 1 PO representative. | 1 | MICMT reporting | | | | | | |
| Participation in the Annual MICMT meeting by at least 1 PO Representative with a leadership role in Care Management activity at the PO level. | 1 | MICMT reporting | | | | | | | | |





PDCM Updates & PO Success Spotlights



PO Spotlight Success



| Physician Organization | Presenters | Success |
|---|--------------------------------|-----------|
| United Physicians | Mary Ellen Turk, RN, CPHQ, ACM | Improved |
| Livingston Physician Organization (LPO) | Renea Clark, MA | Improved |
| Integrated Health Partners (IHP) | Stacey Duncan-Jackson, MPA, RN | Sustained |
| Holland PHO | Gina Shutter, CPHQ | Sustained |
| MedNetOne Health Solutions | Erica Ross | Sustained |





Region: Southeast
PO Type: Independent

Number of Practices

2020 Fall Snapshot

| | |
|---------------|-----|
| Primary Care | 168 |
| Mixed | 6 |
| PDCM Eligible | 80 |

Claims Activity

| Year | PDCM Eligible Members | Percent of Engagement |
|------|-----------------------|-----------------------|
| 2019 | 146154 | 3.2% |
| 2020 | 151354 | 5.7% |

Number of Care Team Members

2021 CM Attestation

| | |
|-------------------------|----|
| Nurse | 12 |
| Social Worker | 10 |
| Dietitian | 6 |
| Nurse Practitioner | 4 |
| Community Health Worker | 4 |
| Pharmacist | 1 |
| Pharmacist Tech | 1 |

Outcomes Points Achieved

2020 MICMT Scorecard

| | |
|-----|----|
| A1C | 5 |
| BP | 0 |
| ED | 10 |
| IP | 10 |



Livingston Physician Organization

Region: Central/MidMichigan
PO Type: Independent

| Number of Practices 2020 Fall Snapshot | |
|---|----|
| Primary Care | 16 |
| Mixed | 0 |
| PDCM Eligible | 6 |

| Number of Care Team Members 2021 CM Attestation | |
|--|----|
| Medical Assistant | 10 |
| Nurse | 2 |
| Nurse Practitioner | 1 |

| Claims Activity | | |
|-----------------|-----------------------|-----------------------|
| Year | PDCM Eligible Members | Percent of Engagement |
| 2019 | 4359 | 1.0% |
| 2020 | 5700 | 6.1% |

| Outcomes Points Achieved 2020 MICMT Scorecard | |
|--|----|
| A1C | 0 |
| BP | 10 |
| ED | 10 |
| IP | 10 |



| Number of Practices 2020 Fall Snapshot | |
|---|----|
| Primary Care | 17 |
| Mixed | 6 |
| PDCM Eligible | 16 |

| Claims Activity | | |
|-----------------|-----------------------|-----------------------|
| Year | PDCM Eligible Members | Percent of Engagement |
| 2019 | 19238 | 4.4% |
| 2020 | 18968 | 6.1% |

| Number of Care Team Members 2021 CM Attestation | |
|--|----|
| Nurse | 33 |
| Pharmacist | 2 |
| Social Worker | 2 |
| Medical Assistant | 1 |
| Non-Clinical Community Health Worker | 1 |

| Outcomes Points Achieved 2020 MICMT Scorecard | |
|--|----|
| A1C | 6 |
| BP | 6 |
| ED | 10 |
| IP | 10 |



| Number of Practices 2020 Fall Snapshot | |
|---|---|
| Primary Care | 9 |
| PDCM Eligible | 9 |

| Number of Care Team Members 2021 CM Attestation | |
|--|----|
| Nurse | 16 |
| Medical Assistant | 6 |
| Social Worker | 6 |
| Dietitian | 4 |
| Behavioral Health Care Manager | 1 |
| Licensed Counselor | 1 |
| Non-Clinical Care Manager | 1 |
| Pharmacist | 1 |

| Claims Activity | | |
|-----------------|-----------------------|-----------------------|
| Year | PDCM Eligible Members | Percent of Engagement |
| 2019 | 10357 | 4.2% |
| 2020 | 10913 | 5.8% |

| Outcomes Points Achieved 2020 MICMT Scorecard | |
|--|----|
| A1C | 10 |
| BP | 10 |
| ED | 10 |
| IP | 10 |

| Number of Practices 2020 Fall Snapshot | |
|---|----|
| Primary Care | 57 |
| Mixed | 3 |
| PDCM Eligible | 16 |

| Claims Activity | | |
|-----------------|-----------------------|-----------------------|
| Year | PDCM Eligible Members | Percent of Engagement |
| 2019 | 15384 | 6.2% |
| 2020 | 19740 | 8.3% |

| Number of Care Team Members 2021 CM Attestation | |
|--|----|
| Nurse | 14 |
| Medical Assistant | 7 |
| Social Worker | 3 |
| Dietitian | 3 |
| Nurse Practitioner | 1 |
| Non-Clinical Community Health Worker | 1 |

| Outcomes Points Achieved 2020 MICMT Scorecard | |
|--|----|
| A1C | 0 |
| BP | 10 |
| ED | 10 |
| IP | 10 |

PO Spotlight Q&A





Expansion of Team-Based Care



Program Overview

| Program/Initiative | Presenters |
|---|-------------------------|
| BCBSM Specialty Team-Based Care | Sheri Lee |
| Pharmacist Optimizing Oncology Care Excellence in Michigan (POEM) | Emily Mackler, PharmD |
| Integrated Michigan Patient-Centered Alliance in Care Transitions (I-MPACT) | Grace Jenq, MD |
| Michigan Collaborative for Type 2 Diabetes (MCT2D) | Caroline Richardson, MD |





Specialist Team-Based Care

MICMT Annual Meeting

October 8, 2021

Sheri R. Lee

Senior Health Care Analyst

Value Partnerships

Specialist Team-Based Care Presentation Agenda



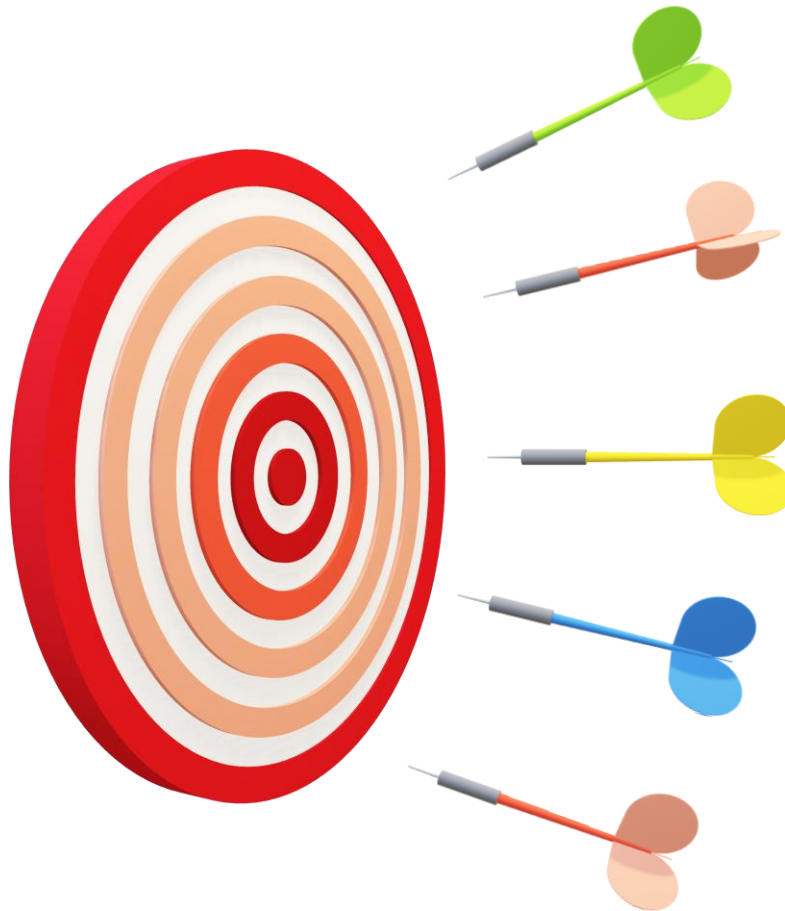
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| | |
|---|-----------------------------|
| 1 | Background of program |
| 2 | Participation |
| 3 | Support for Care Management |
| 4 | Lessons learned |
| 5 | Planning for 2022 |

Specialist Team-Based Care: Goals



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Encourage more specialists to adopt a team-based care approach focused on care management

Engage specialists with a VBR opportunity based on activities within their control

Leverage existing and developing HIE capabilities to facilitate team-based care

Increase coordination of care among PCPs and specialists

Reduce unnecessary hospital admissions

Specialist Team-Based Care: Eligibility Requirements



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Physician Organizations

Must:

- Be onboarded to the following statewide HIE use cases:
 - Active Care Relationship Service (ACRS)
 - Admission, Discharge, Transfer (ADT)
 - Exchange C-CDA (formerly Medication Reconciliation)
- Participate in STBC workgroup meetings



Participating Specialists

Must:

- Secure a care manager
- Identify their high-risk population
- Have a mechanism for receiving real-time ADT alerts via a mobile device
- Participate in one STBC workgroup meeting annually



Care Manager / Team

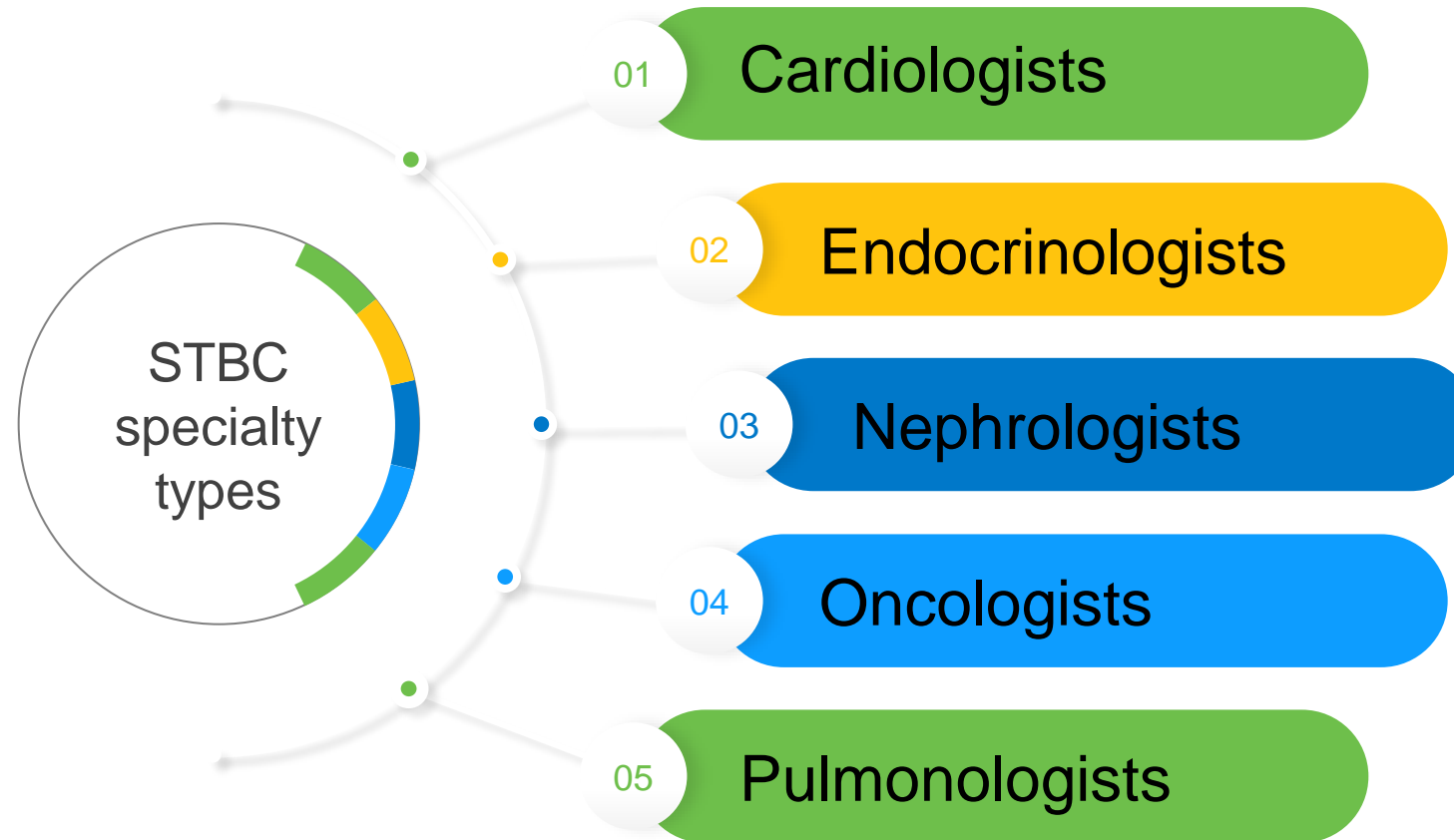
Must:

- Be supported by a licensed health care professional that:
 - Provides care management services
 - Complete required training
 - Participates in STBC workgroup meetings

Eligible Specialists



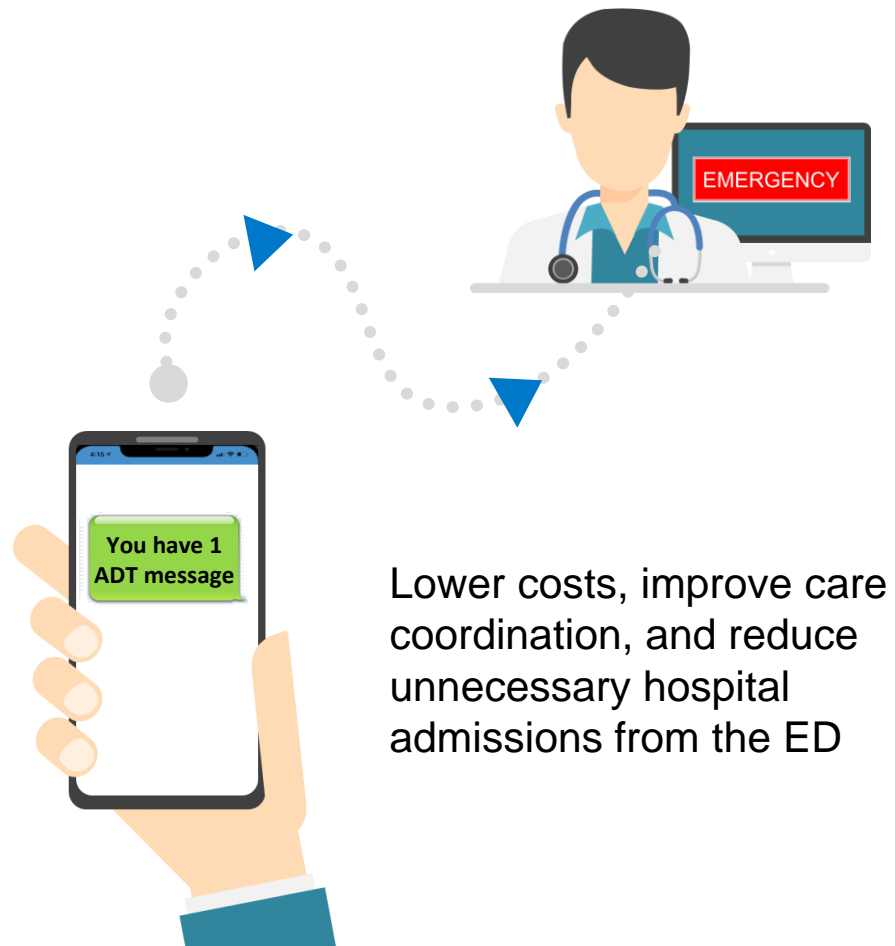
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Improve integration of HIE data to improve care processes to facilitate specialist communication



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Real-time alerts



Develop and implement integrated solutions for using HIE and mobile health technology

Avoid unnecessary inpatient admissions



Facilitate real-time communications between PCPs/Specialists and EDs

Coordinate appropriate follow-up ambulatory care



Improve integration of ADTs and other HIE data to improve care processes

Specialist Team-Based Care: Statistics



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| STBC | Cohort 1 (started in 2020) | Cohort 2 (started in 2021) | Total Specialists in STBC | Percent from PGIP in STBC |
|---------------|----------------------------------|----------------------------------|---------------------------------|------------------------------|
| Cardiology | 41 | 84 | 125 | 14.9% |
| Endocrinology | 12 | 44 | 56 | 28.3% |
| Nephrology | 55 | 35 | 90 | 32.0% |
| Oncology | 39 | 1 | 40 | 8.7% |
| Pulmonology | 5 | 44 | 49 | 15.2% |
| Total | 152 | 208 | 360 | 17.1% |

Participating Physician Organizations



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| | Cohort 1 | Cohort 2 |
|--|----------|----------|
| » Answer Health Physician Organization | ✓ | ✗ |
| » Beaumont ACO | ✓ | ✗ |
| » Integrated Health Partners | ✓ | ✗ |
| » Oakland Physician Network Services | ✓ | ✓ |
| » Olympia Medical PLLC | ✓ | ✓ |
| » The Physician Alliance LLC | ✓ | ✗ |
| » United Physicians | ✓ | ✓ |
| » University of Michigan | ✗ | ✓ |
| Upper Peninsula Health Group | ✗ | ✓ |

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STBC Training Statistics



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Average Test
Score



Average
Learning
Outcomes
Evaluation



Number of
Trainings
Offered



Number of
Attendees



Number of
Trainers

VBR & HIE Reward Eligibility



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| Cohort Start Year | 2020 | 2021 | 2022 | 2023 |
|-------------------|--|--|--|--|
| Cohort 1 | PO attestation of meeting program requirements | | PDCM codes billed for 4% of eligible population* | TBD |
| Cohort 2 | N/A | PO attestation of meeting program requirements | | PDCM codes billed for 4% of eligible population* |
| Cohort 3 | N/A | | PO attestation of meeting program requirements | |

*The eligible population is determined by the number of patients who had at least two or more E&M visits with the specialist within the practice unit during the measurement period (November 1, 2020 through July 31, 2021). The population includes all BCBSM PGIP Attributed Commercial and MA members.

PDCM is an important program in helping in controlling costs through lower emergency department visits and inpatient stays

| PEDIATRIC | 2020 | | |
|--|-----------|------------|------------|
| | PCMH only | PCMH+ PDCM | Difference |
| Emergency department visits (per 1,000) | 202.62 | 177.80 | -12.2% |
| Primary care sensitive emergency department visits (per 1,000) | 82.32 | 66.78 | -18.9% |
| Low tech radiology services (per 1,000) | 402.77 | 396.30 | -1.6% |
| Low tech radiology standard cost PMPM (\$) | 2.99 | 2.97 | -0.7% |

A population level analysis shows that the subset of practices engaged in PDCM, as a group, perform better on key utilization metrics than PCMH designated practices who are not engaged in PDCM. This trend is further magnified for ED visits when practices are enabled with HIE.

| ADULT | 2020 | | |
|--|-----------|-------------|------------|
| | PCMH only | PCMH + PDCM | Difference |
| Emergency department visits (per 1,000) | 209.97 | 198.84 | -5.3% |
| Primary care sensitive emergency department visits (per 1,000) | 91.92 | 85.88 | -6.6% |
| Ambulatory care sensitive inpatient discharges (per 1,000) | 3.74 | 3.40 | -9.3% |
| High tech radiology services (per 1,000) | 264.67 | 263.25 | -0.5% |
| High tech radiology standard cost PMPM (\$) | 13.46 | 13.53 | 0.5% |
| Low tech radiology services (per 1,000) | 1131.94 | 1139.93 | 0.7% |
| Low tech radiology standard cost PMPM (\$) | 11.01 | 11.04 | 0.2% |



- G9001* - Coordinated Care Fee – Initial
- G9002* - Coordinated Care Fee – Maintenance
- 98961* - Group Education 2–4 patients for 30 minutes
- 98962* - Group Education 5–8 patients for 30 minutes
- 98966* - Phone Services 5-10 minutes
- 98967* - Phone Services 11-20 minutes
- 98968* - Phone Services 21-30 minutes
- 99487* - Care Management Services 31-75 minutes per month
- 99489* - Care Management Services, every additional 30 minutes per month
- G9007* - Team Conference
- G9008* - Physician Coordinated Care Oversight Services (Enrollment Fee)
- S0257* - End of Life Counseling

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Specialist Team-Based Care: Lessons learned from the pilot



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At least half of the practices high-risk group should be made-up of BCBSM members.

POs should include the new specialist care managers in meetings with the PCP care managers.

ED physicians will avoid an admission if there is a viable care plan in place; it is important for the care managers to be involved prior to an ED visit so a plan can be in place about follow-up care.

Each practice must carve out enough time for the care manager to actively manage their patients; this role should not be added to an already full workload.

Ensure the office staff is aware of the available codes and how to bill them. Even if you think you understand the billing, it is important to continuously review it.

Necessities for the STBC Care Manager

Wants to work with
patients on self
management

Must have time to
actively manage their
patients



Focuses on care
management and
not other practice
activities

Take the appropriate care
manager training and
continue training
requirements on an annual
basis

STBC – PDCM Comparison Table



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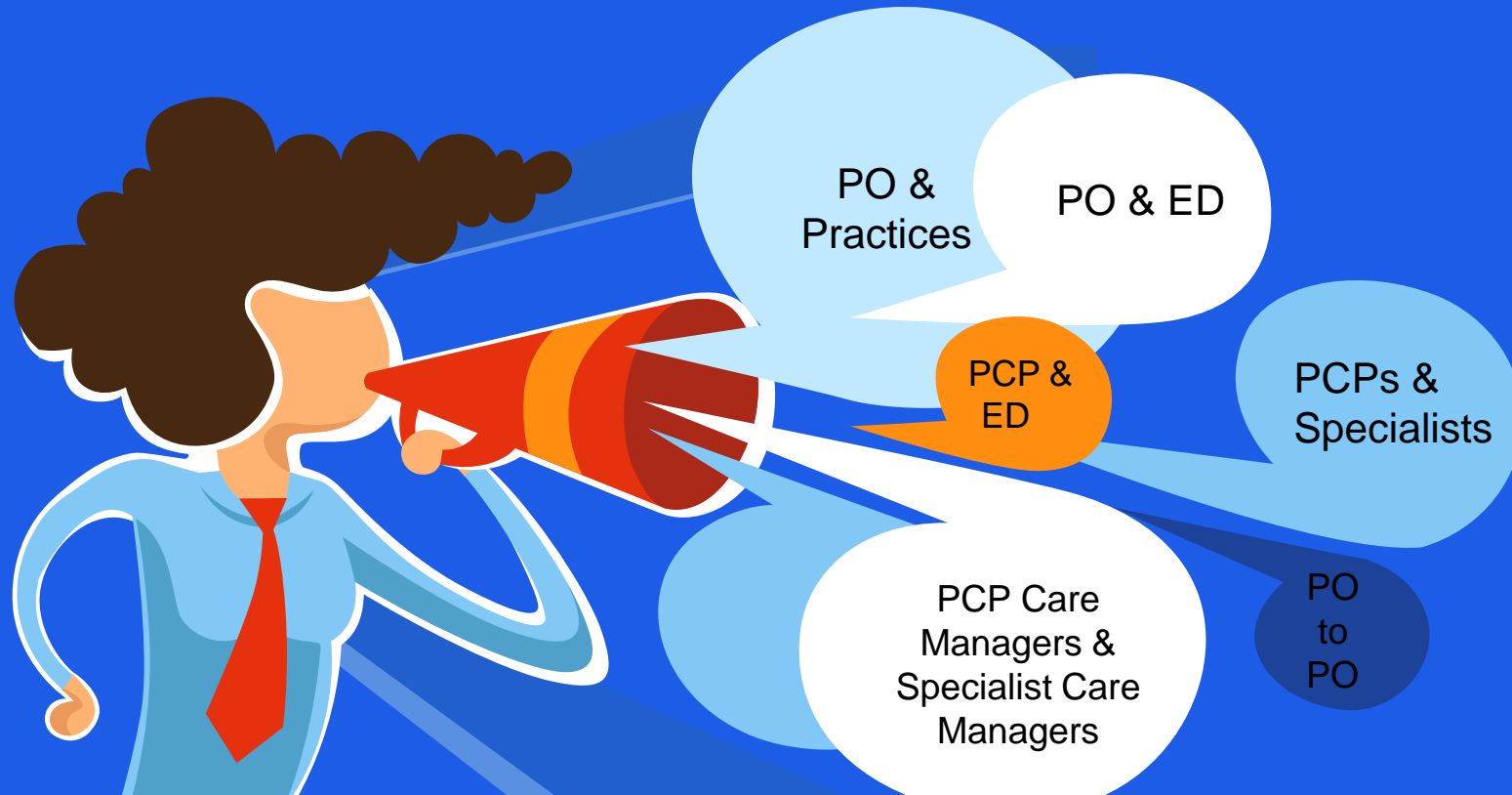
| Requirements | STBC | PDCM |
|---|------|------|
| Care management services are available through the doctor's office | | |
| Care team members bill the PDCM codes and the rules regarding who can bill the codes are the same as in PDCM | | |
| Care managers (and care team members) must take the online PDCM billing course | | |
| Specialists must identify their high-risk patients through an ACRS file | | |
| Specialists must have a mechanism for receiving real time ADTs via a mobile device | | |
| A licensed care manager is required | | |
| Relevant PCMH-N capabilities are not required, although they are recommended | | |
| Specialists that agree to the program requirements are eligible for 105% VBR (ultimately eligibility is based on measurement) | | |
| HIE rewards are available to POs that participate | | |

Specialist practices that meet PDCM requirements can continue to bill the PDCM codes without going through this program, but the specialists will not be eligible for VBR and the POs will not receive the related HIE rewards

Communication is key



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Key Takeaways



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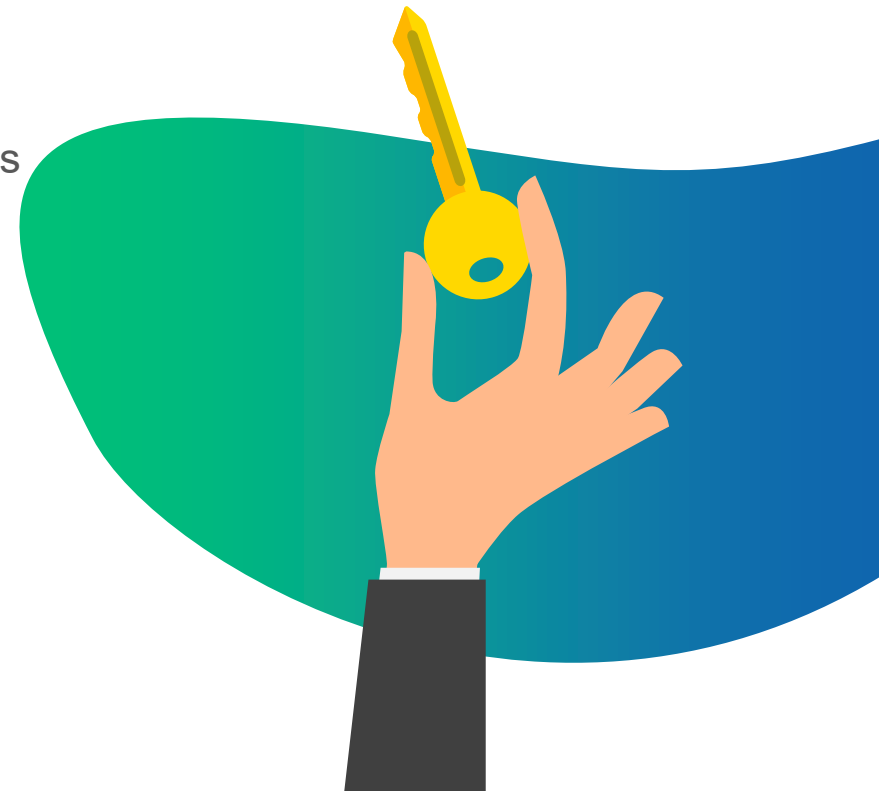
In order to succeed in the STBC program, the specialists must be on-board with the program requirements.



Care managers in the specialists' offices need to be seeing patients and billing PDCM codes via the rendering physician's NPI.



Including care managers in specialists' offices will lead to positive outcomes, such as fewer ED visits and inpatient admissions.





Next Steps



POs should be prepared to help the specialists on-board to the program

POs should meet with practices, administration and clinical staff to explain the care management, IT, and real-time ADT notification requirements to make sure they can meet the program expectations



Next Steps

01

Details regarding plans for 2022 are being finalized

02

There will be opportunities for new POs to join the program and for existing POs to add more specialists

03

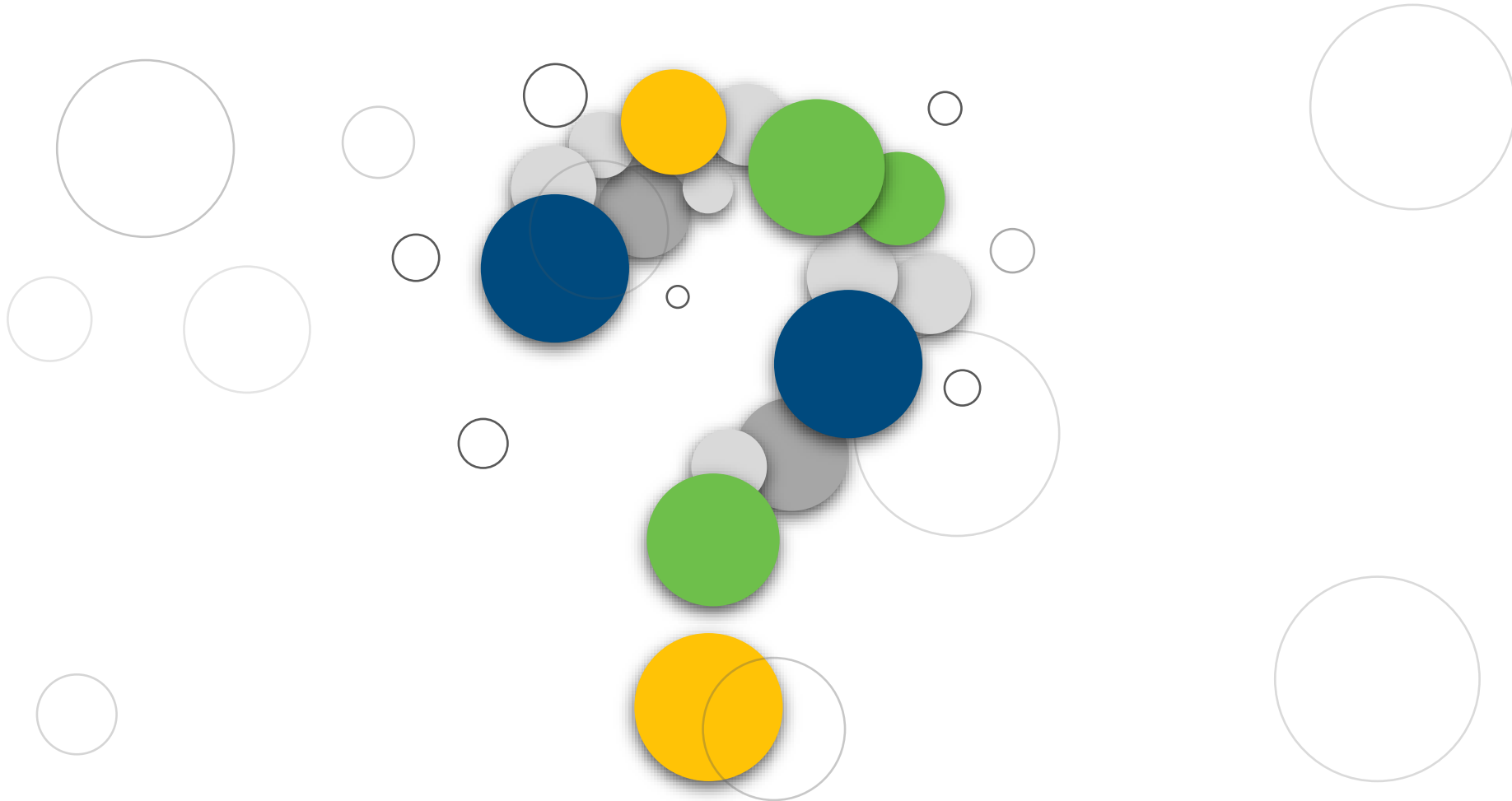
Information will be shared via the PO Collaboration site



Questions



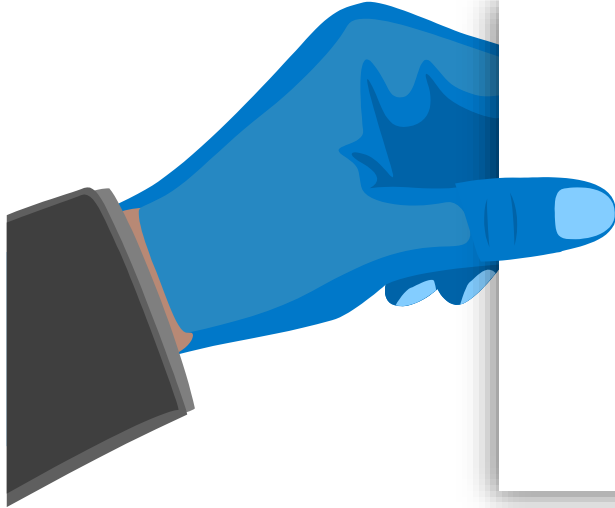
Blue Cross
Blue Shield
Blue Care Network
of Michigan



Contact Information

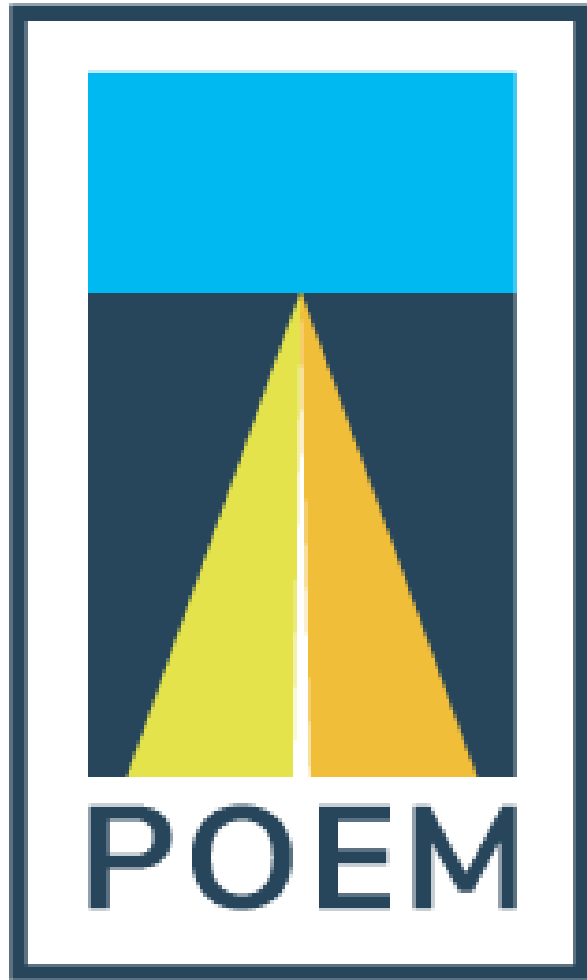


Blue Cross
Blue Shield
Blue Care Network
of Michigan



Sheri Lee
slee2@bcbsm.com

Senior Health Care Analyst
Value Partnerships
Blue Cross Blue Shield of Michigan



Pharmacists Optimizing Oncology Care Excellence in Michigan (POEM)

Emily Mackler, PharmD, BCOP

POEM Director

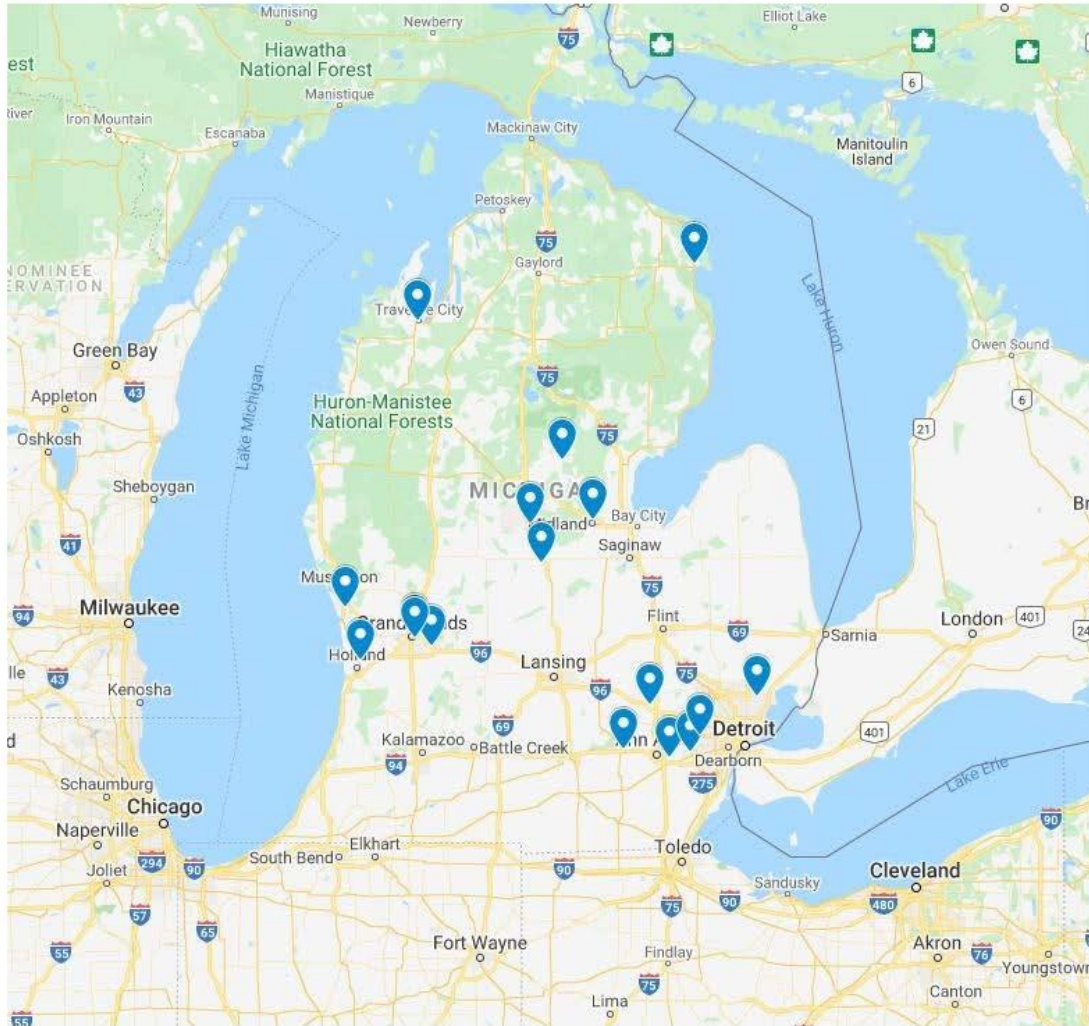
MICMT and MOQC (MI Oncology Quality Consortium)

moqc.org/poem

POEM Information

- Collaboration between MICMT and MOQC
- Integration of clinical oncology pharmacists in direct patient care → improve patient care and outcomes
- Clinical focus areas:
 - Oral anticancer agents
 - Immunotherapy
 - Symptom management and optimization
 - Patients with multiple co-morbidities
- Practice Support:
 - Pharmacist salary
 - Value-based reimbursement





Launched October 2020

- 6 Clinical Oncology Pharmacists
 - 8 Physician Organizations
 - 24 Oncology Sites
 - 72 Physicians
-
- 874 Patients
 - 1695 Encounters
 - 1854 Interventions



Outcome Assessment

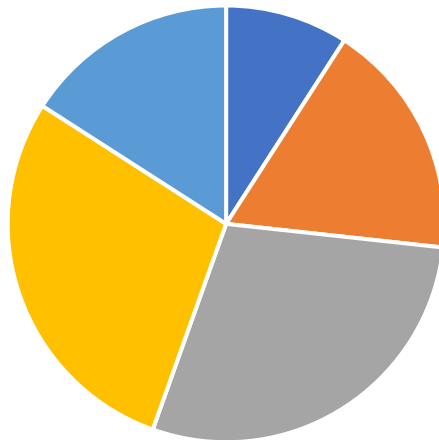
- Pharmacist report – RedCap
 - Patient demographics
 - Encounters
 - Interventions
- Patient satisfaction
- Care management billing optimization
- Site-specific metrics and outcomes



Data – Demographics

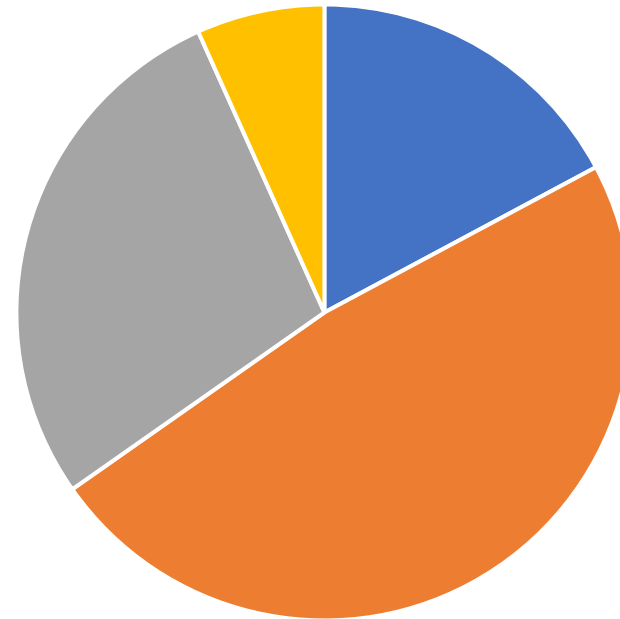
- Female: 48.4%
- White: 85.1%

Age



■ Under 50 ■ 50-59 ■ 60-69 ■ 70-79 ■ Over 80

Reason for Enrollment

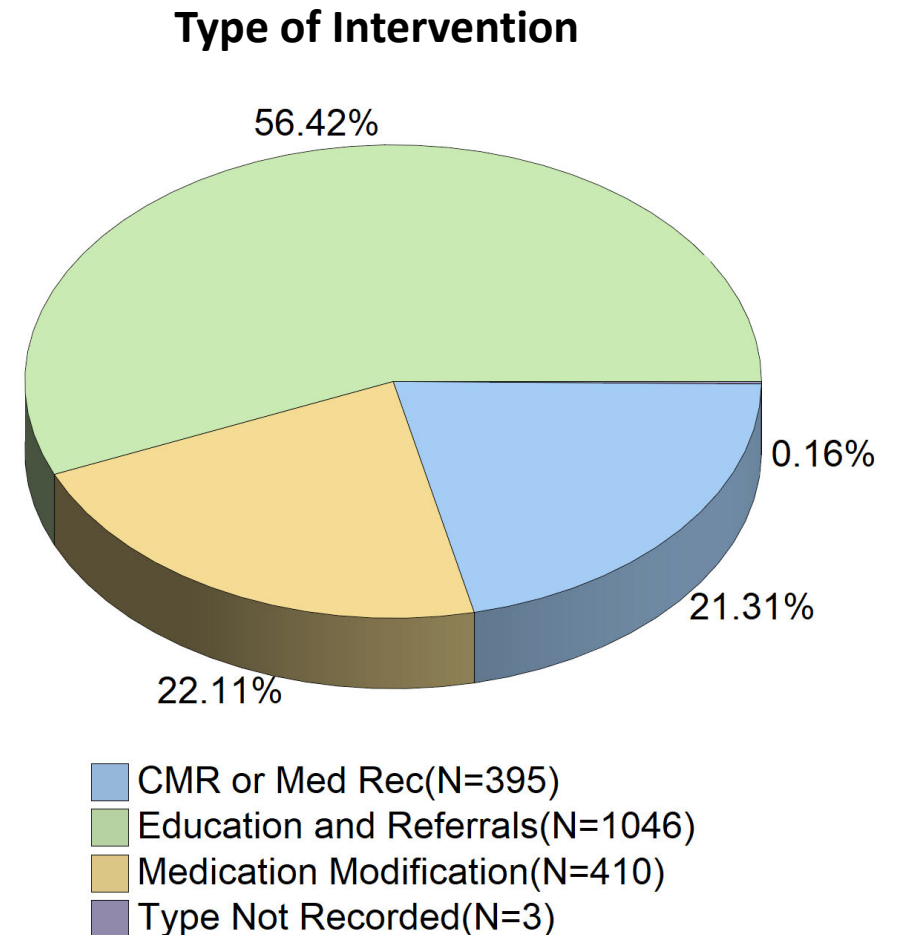


■ Immunotherapy ■ Oral Anticancer Tx ■ Non-Immunotherapy IV ■ Other



Data – Outcomes

- Encounters per week
 - 36 over the last year
 - 58 over the past quarter
- 66% of encounters billed a care management code
- Interventions per week
 - 39 over the last year
 - 67 over the past quarter



Improvement in Time to Oral Anticancer Agent Follow-Up

Johengen, E., PharmD, BCACP; Davidson, A., BS; Hecht, K., PharmD, BCPS, BCACP; Beekman, K., MD; Reyes-Gastelum, D., MSc; Mackler, E., PharmD, BCOP

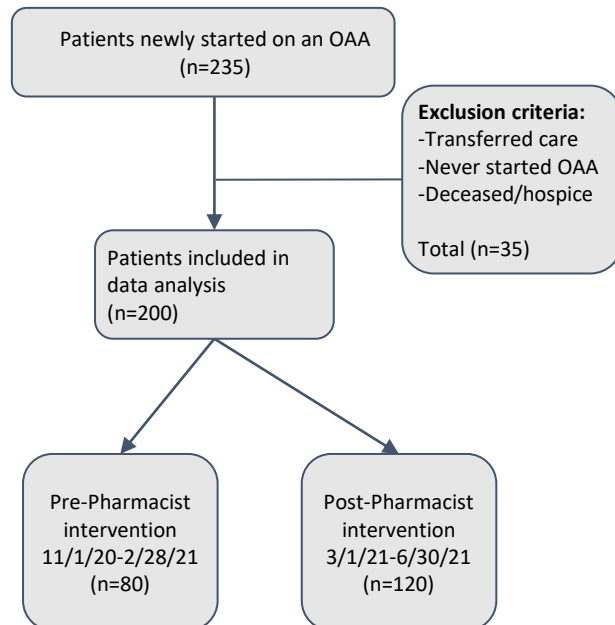
INTRODUCTION

- * Cancer treatment management has evolved from infusions that are supervised by a healthcare provider to oral medications taken at home.
- * While oral anticancer agents (OAA) are more convenient for patients, more responsibility is put on them to manage their own treatment.
- * Pre-intervention: OAA monitoring was shared between team members (nurse, physician, advanced practice provider) and a consistent process for patient identification did not exist.
- * Post-intervention: A dedicated oncology pharmacist position was added for patient education and follow-up.

OBJECTIVES

- * To demonstrate the impact of an oncology pharmacist on the time to follow-up for patients initiating treatment with OAAs

METHODS



Abstract #235



Pharmacist involvement improves time to oral anticancer agent follow up.

CONCLUSIONS

- * Adding a dedicated pharmacist to a community cancer center for OAA education and ongoing monitoring improved the proportion of patients whose follow up met institutional and national guidelines for OAA monitoring frequency.
- * Future directions for this research include identifying the impact of the dedicated pharmacist on clinical outcomes such as healthcare resource utilization, toxicity, and adherence.

REFERENCES

1. Ribeiro TB, et al. *Int J Technol Assess Health Care*. 2020;36(1):20-28
2. Mackler E, et al. *J Oncol Pract*. 2019 Apr;15(4):e346-e355
3. Aisner J. *American Journal of Health-System Pharmacy*. 2007; 64(9).
4. Dürr P, et al. *Journal of Clinical Oncology*. 2021 Apr 6;JCO2003088. Epub ahead of print.

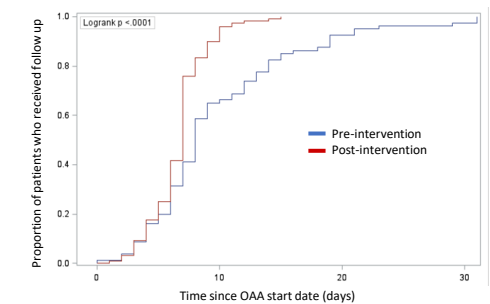
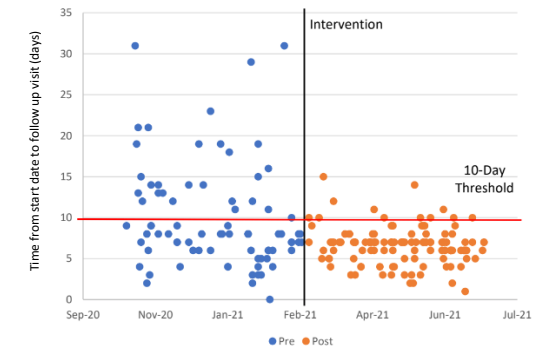
RESULTS

Table 1. Percent of OAA follow up within 10 days and 14 days, pre-intervention vs. post-intervention

| | New Starts | Follow up within 10 days, n (%) | Follow up within 14 days, n (%) | Median time to follow up, days (range) |
|-------------------|------------|---------------------------------|---------------------------------|--|
| Pre-intervention | 80 | 51 (63.8) | 66 (82.5) | 8 (2 to 31) |
| Post-intervention | 120 | 115 (95.8) | 119 (99.2) | 7 (2 to 15) |
| p-value | | <0.001 | <0.001 | <0.001 |

A Wilcoxon test was performed to compare the follow-up days between the pre- and post-interventions. There is a significant statistical difference between them ($p < 0.001$).

Figures 1 and 2. Time to first OAA follow up



Patient Experience

- “The pharmacist was kind and knew everything we needed to know. We are always grateful for the hard truths. She covered those with professional grace. Thank you.”
- “The pharmacist was fantastic! I seriously consider this time with her extremely helpful!”



Conclusion

- Early data from our pilot year indicates positive patient experiences, multiple education sessions, and several medication interventions to improve symptoms and treatment-related side effects.
- Our first site-specific analysis indicates an improvement in time to patient follow-up.
- We continue to recruit practices for participation with availability for 6 practices in 2022



Thank you – POEM team





Michigan Institute for Care Management & Transformation
Annual Meeting

October 8, 2021

Objectives

- Describe I-MPACT
- Show trends of PCP, Cardiologist, Pulmonologist, Other Follow-up post discharge
- Describe association of Cardiologist appointment post-discharge with 30-day readmission
- Describe impact of care management, education, standardization of workflow on CHF 30-day readmission
- Illustrate post Skilled Nursing Facility readmissions
- Demonstrate Care Management association with decreased readmission for SNF patients
- Describe Patient Reported Outcome Survey Results

Mission

I-MPACT is a patient-centered, data-driven collaborative that engages healthcare organizations and patients throughout Michigan in developing and implementing innovative approaches for improving care transitions.

I-MPACT Goals

High Level:

- Reduce readmissions
- Reduce ED utilization
- Increase post-discharge 7-day follow-up appointments
- Improve transitions of care:
 - Communication between providers
 - Communication between providers and patients
 - Increased patient satisfaction with care transitions
- Three (3) target populations to choose from:
 - COPD
 - CHF
 - Patients transitioning into and out of a SNF

I-MPACT Current State

I-MPACT launched in April 2016

- 5 Cohorts – 20 hospitals; 15 Physician Organizations; 20+ SNFs

Data registry launched 2017

- Demographics
- Documentation of Transition of Care Communication
 - between Inpatient and Outpatient provider (Discharge Summary)
 - Between Providers and Patients (Discharge Instructions)

Focusing on finding interventions or combinations of interventions that are most effective

- Literature says patients will require more than one intervention to make a difference
 - Interventions need to be multi-faceted; cross multiple clinical disciplines; patient-centered
 - Care Management, Medication Reconciliation, Standardization of discharge process, Consultation, Patient Education



CHF POPULATION – POST-DISCHARGE FOLLOW-UP AND CARE
MANAGEMENT TO PREVENT READMISSIONS

Follow-up Appointments by Provider Type*

| | PCP | | CARD | | PULM | | OTHER | |
|---------------------------|--------------------------------|------------------------|--------------------------------|------------------------|--------------------------------|------------------------|--------------------------------|------------------------|
| | % of patients who sched. appt. | Of sched. appt. % kept | % of patients who sched. appt. | Of sched. appt. % kept | % of patients who sched. appt. | Of sched. appt. % kept | % of patients who sched. appt. | Of sched. appt. % kept |
| f/u 0-7 days only | 30.3% | 60.1% | 9.3% | 69.4% | 1.3% | 74.7% | 7.5% | 66.6% |
| f/u 8-14 days only | 7.9% | 64.0% | 3.4% | 73.1% | 0.6% | 75.0% | 2.6% | 61.3% |

*Patients discharged to home/assisted living only – Data from Q4 2019 – Q2 2021

*A patient may be counted under multiple provider types depending on the number of appointments scheduled

14-day Post-discharge Follow-up

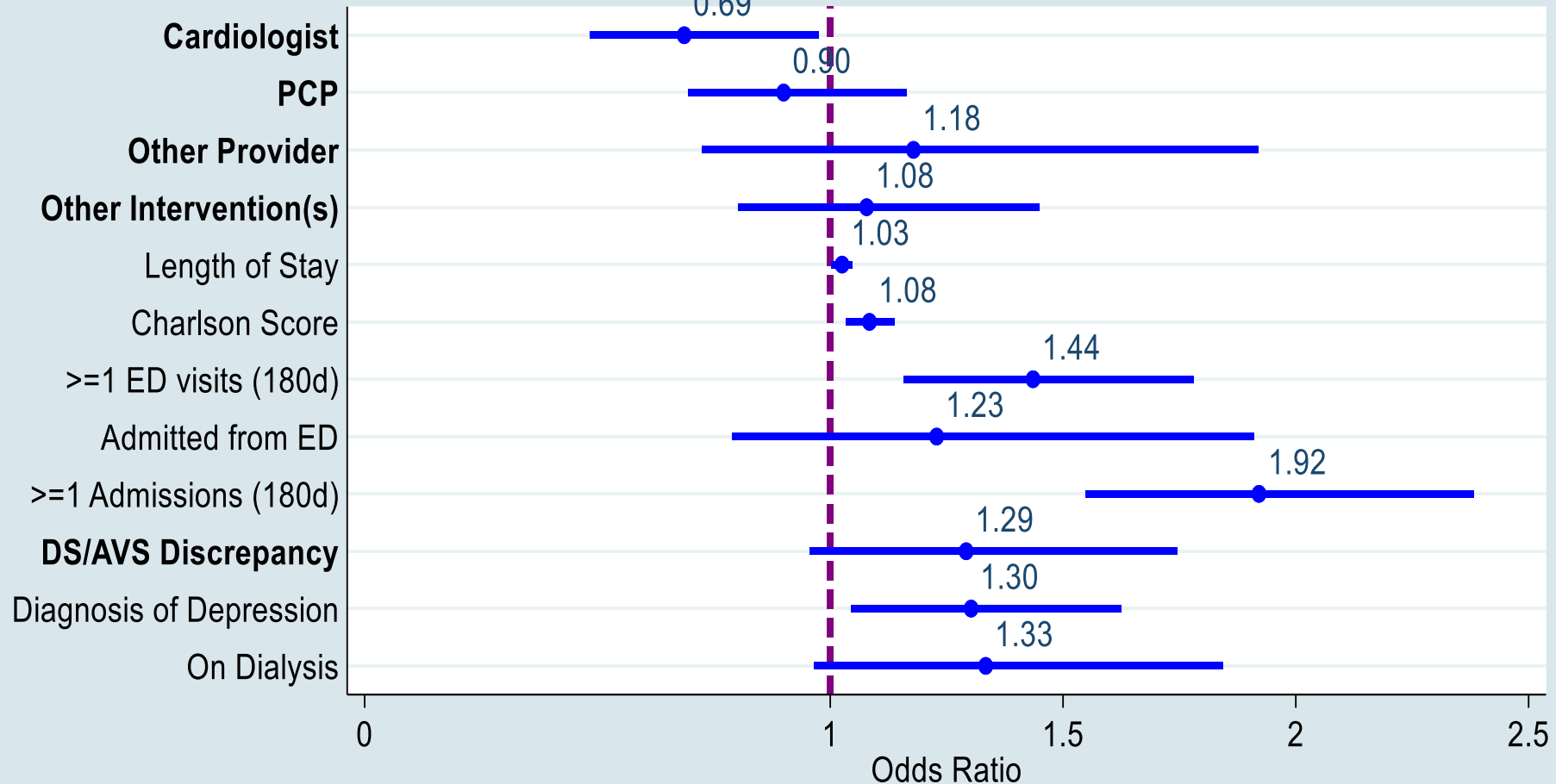


Decreases Readmissions

Increases Readmissions

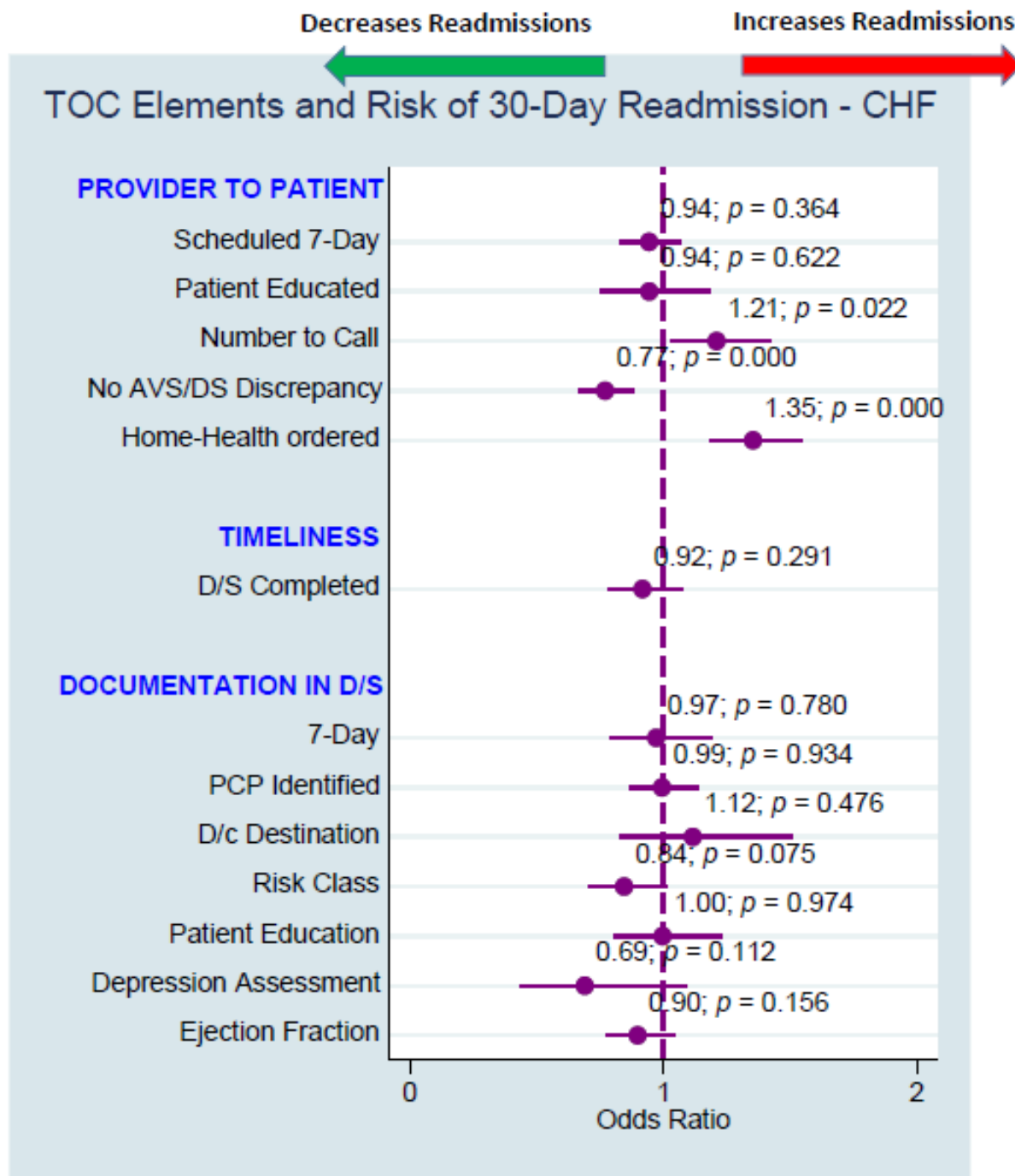


14-Day Kept Provider-Type and Risk of Readmission - CHF

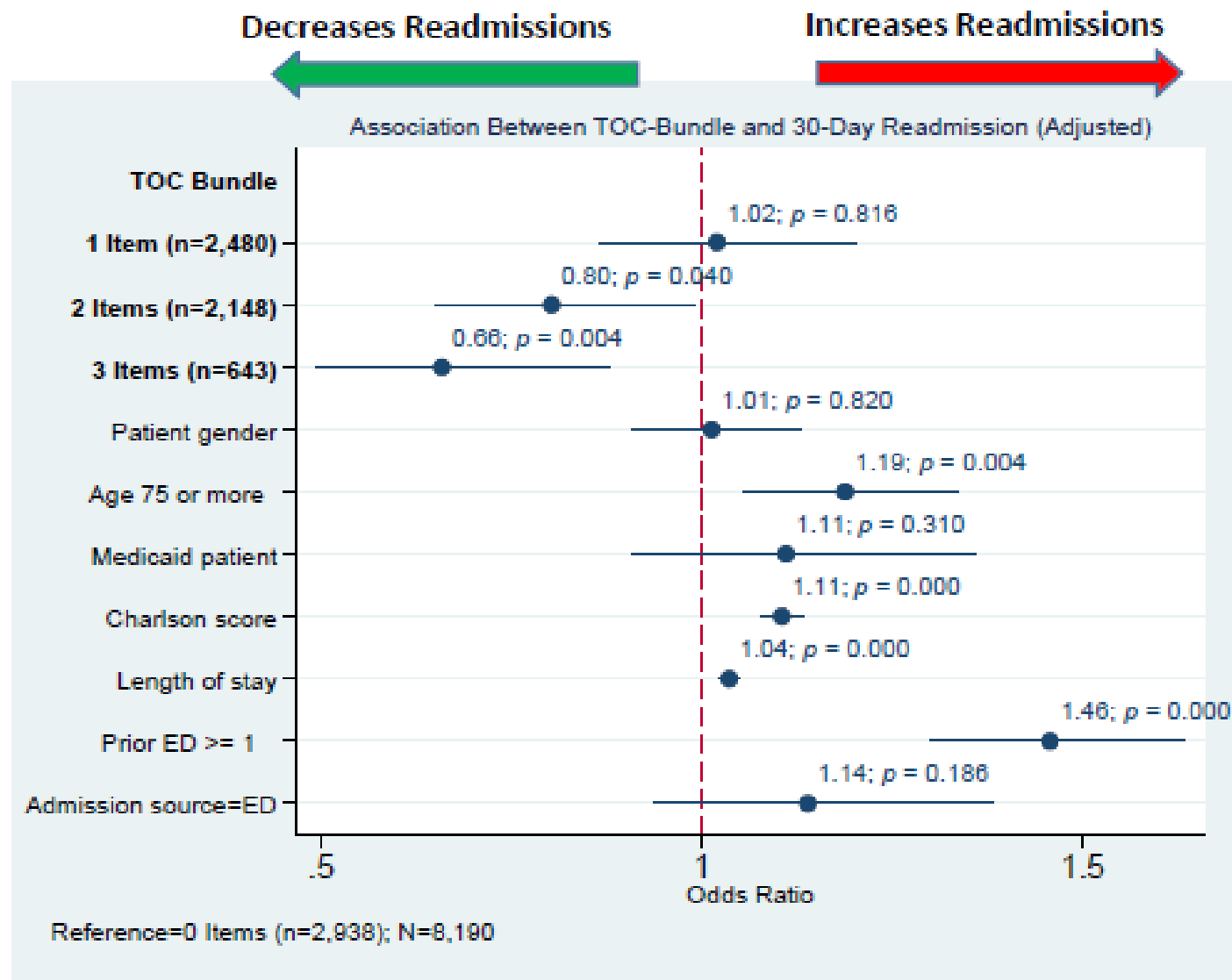


2019Q4-2020Q4; N=2,537; Reference group is '14-Day Not Kept/Not Scheduled'

CHF Transition of Care (TOC) Elements



CHF Transition of Care (TOC) Elements

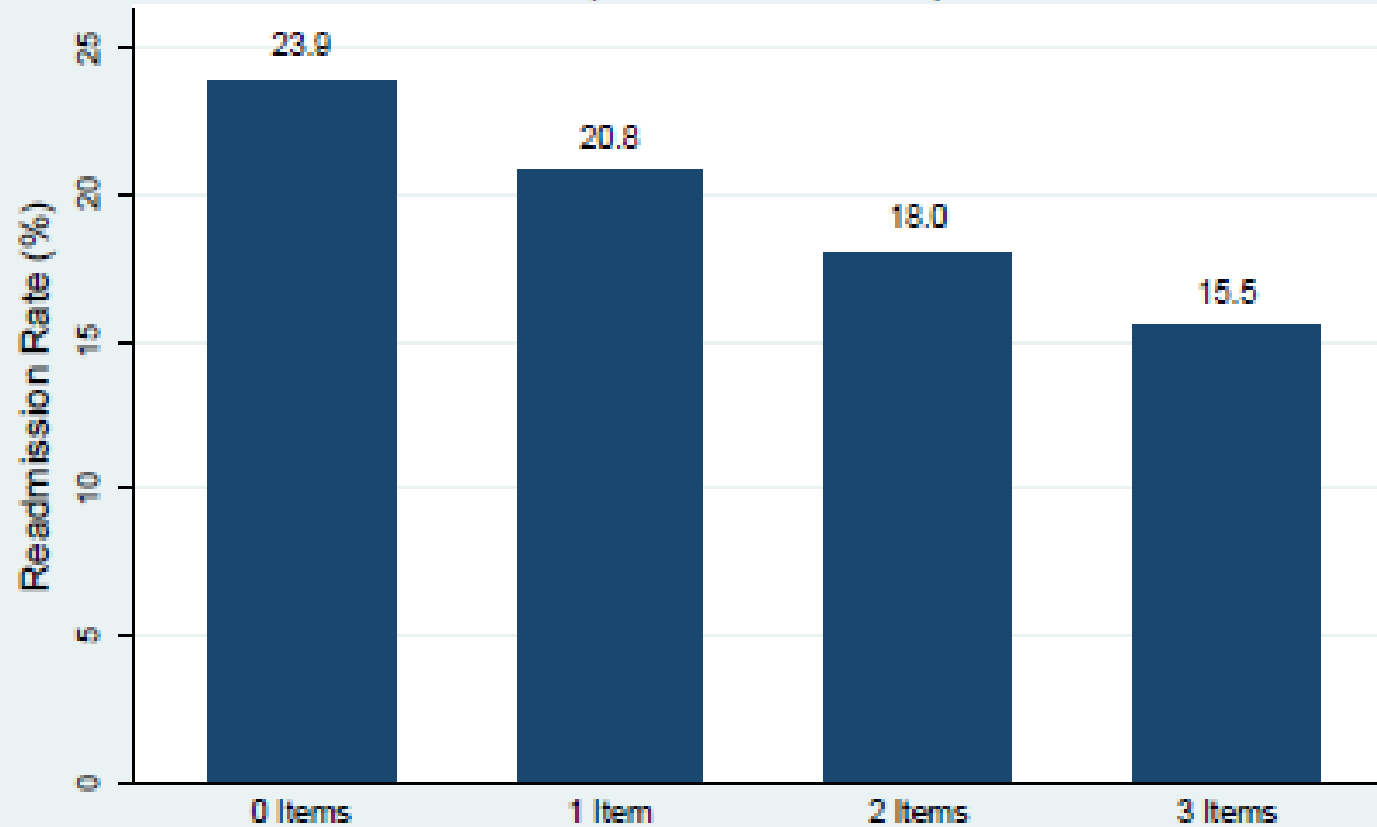


Bundle Items: No AVS/DS discrepancy, Risk Class Documented, Ejection Fraction Documented

CHF Transition of Care (TOC) Elements



Association Between TOC-Bundle and 30-Day Readmission (Adjusted)
(P-Value<0.001; N=5,744)



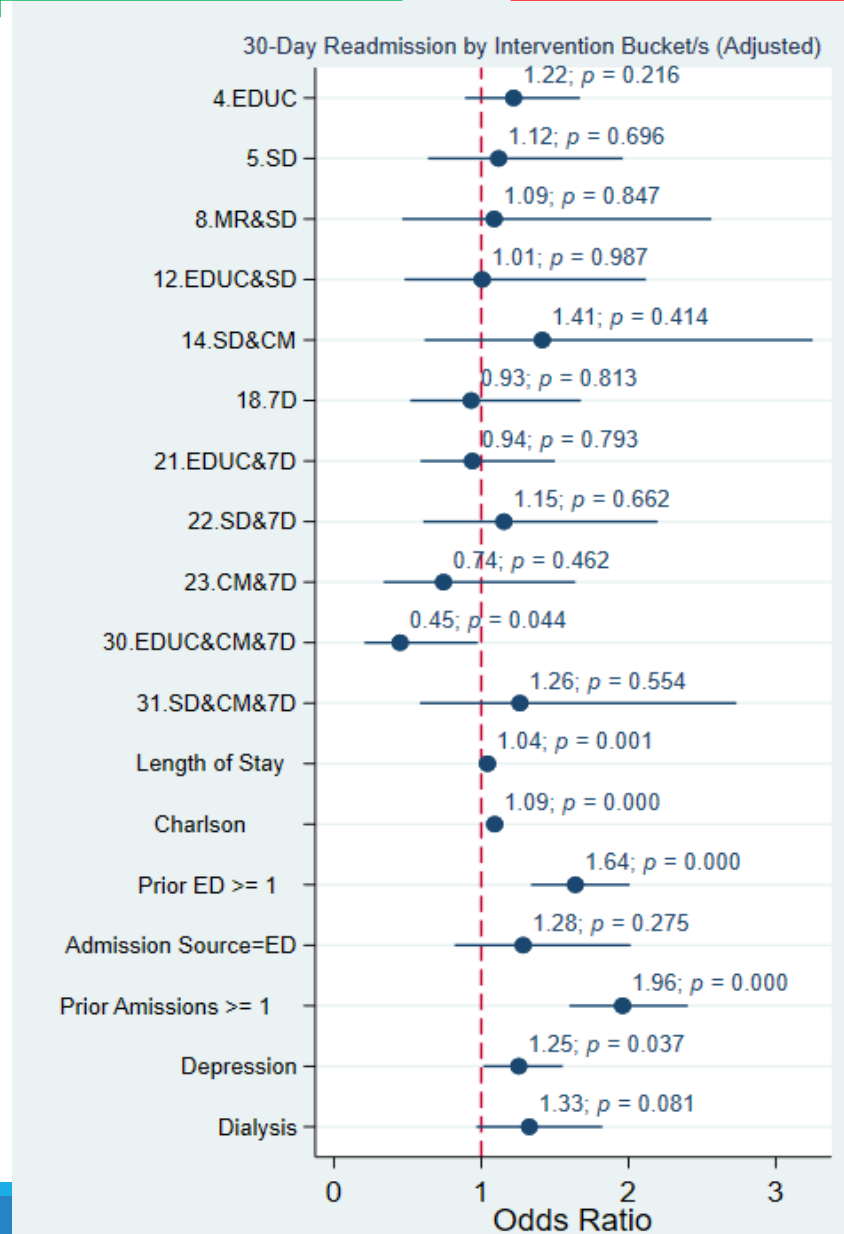
*Bundle Items: No AVS/DS Discrepancy, Risk Class Documented, Ejection Fraction Documented

*Items included in bundle: <30% missing & p<0.2

Including all three items from the bundle potentially reduces readmissions by 35%.

CHF Interventions & 30-day Readmissions

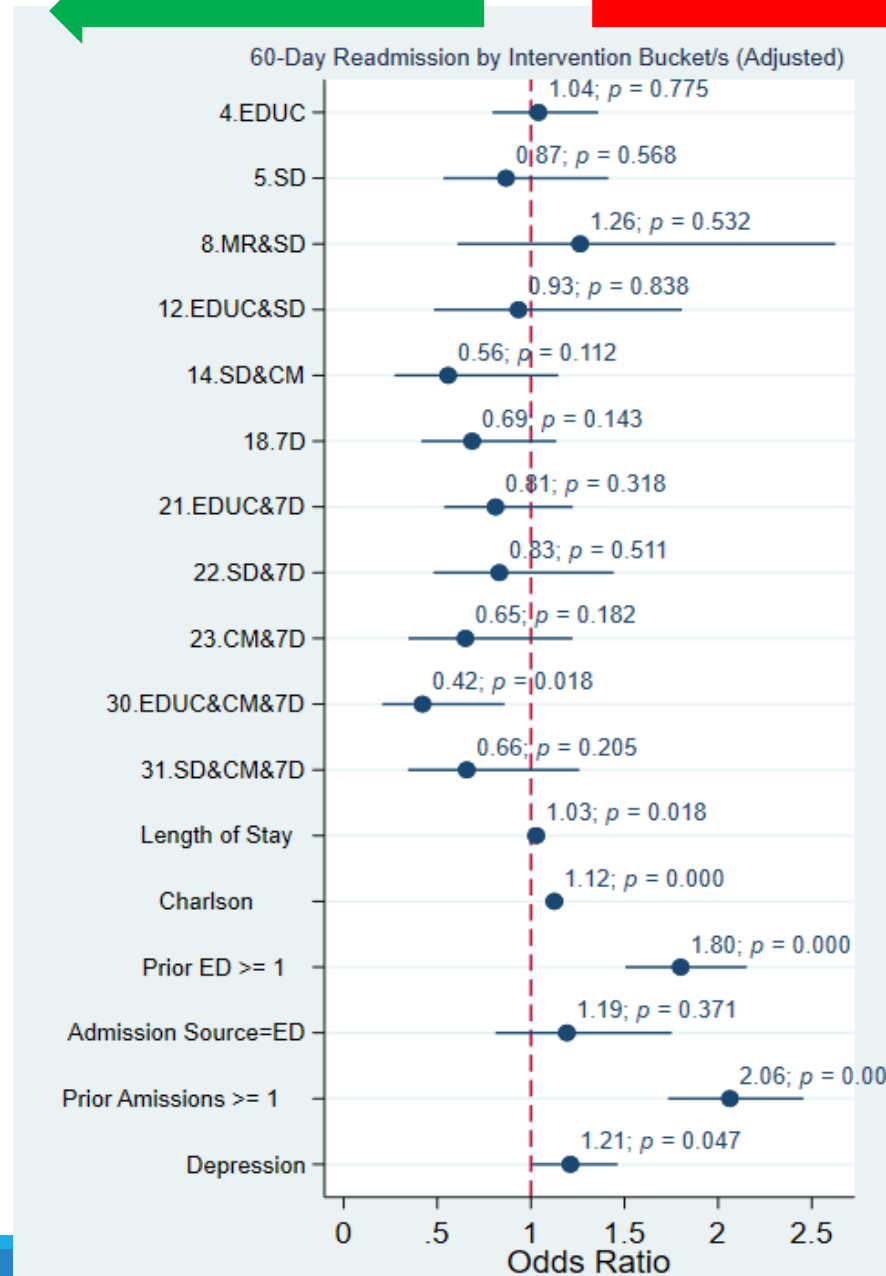
Decreases Readmissions ← → Increases Readmissions



Reference=None; N=2815

CHF Interventions & 60-day Readmissions

Decreases Readmissions Increases Readmissions

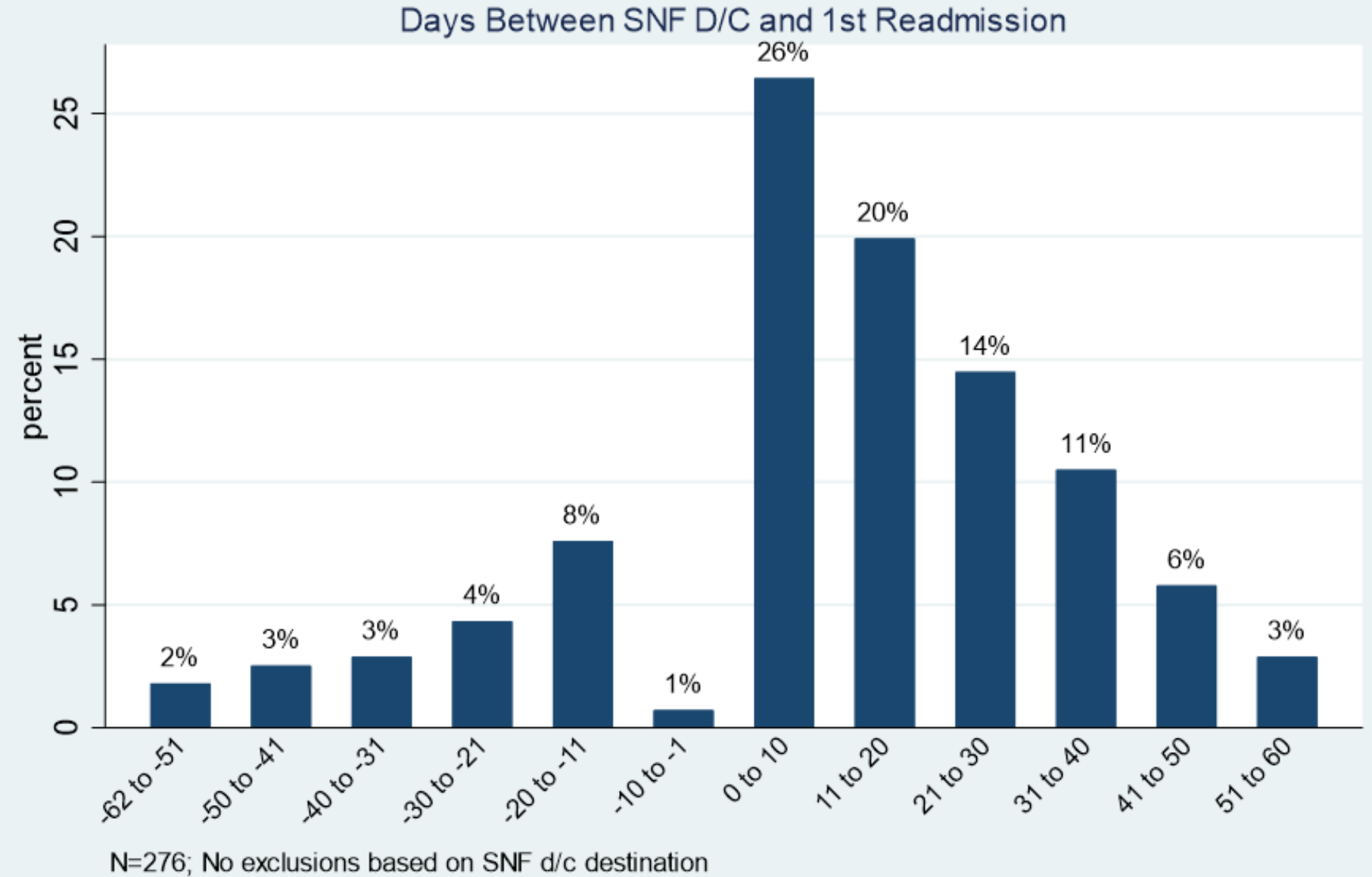


Reference=None; N=2815

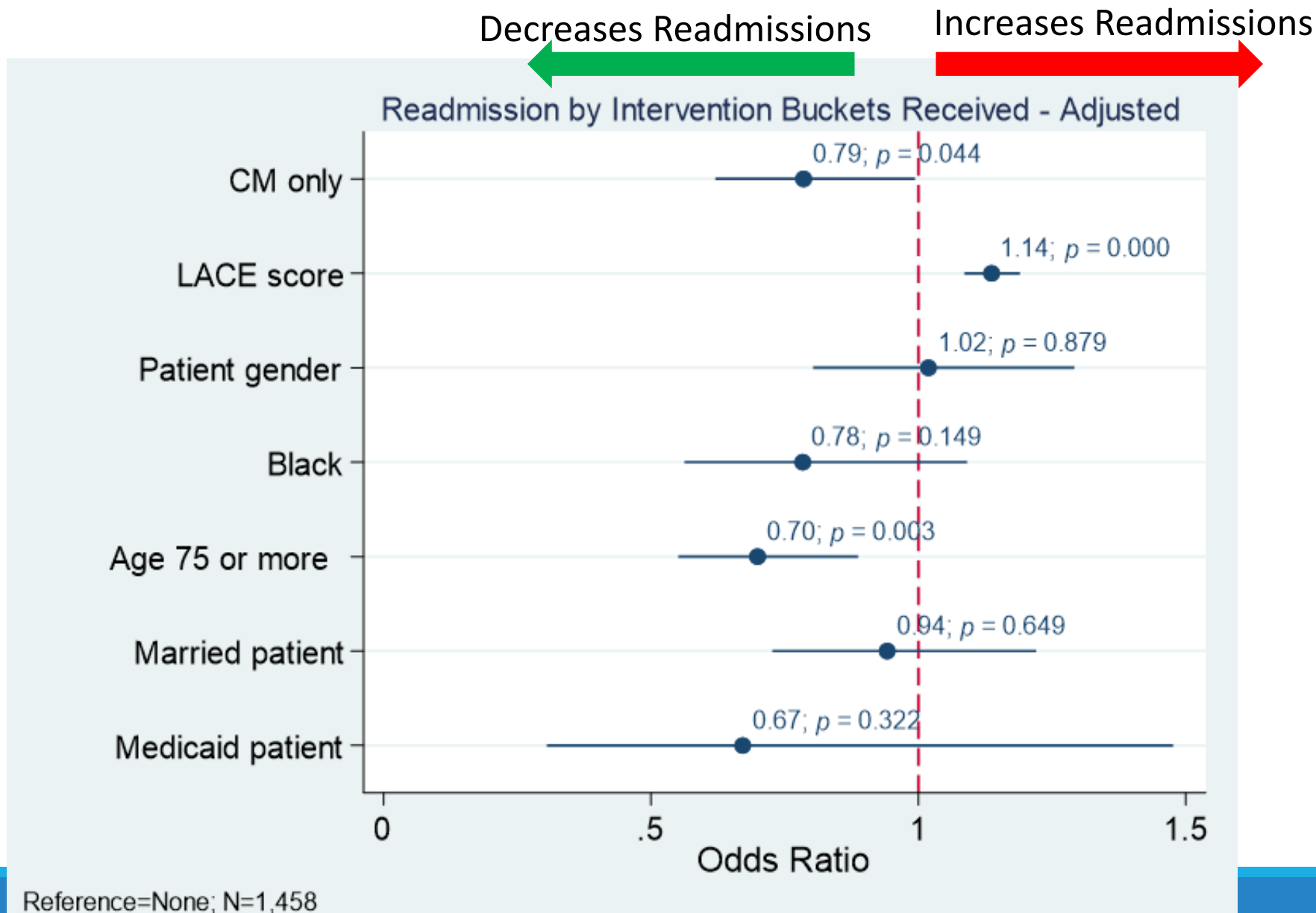


SNF POPULATION & CARE MANAGEMENT

Time to 1st Readmission SNF Patients



SNF Population Readmissions Within 60 Days of Hospital Discharge – Care Management Only vs No Intervention





PATIENT REPORTED OUTCOMES

I-IMPACT PROS Project

Data Collected from October 2018 through December 2019

Key Points

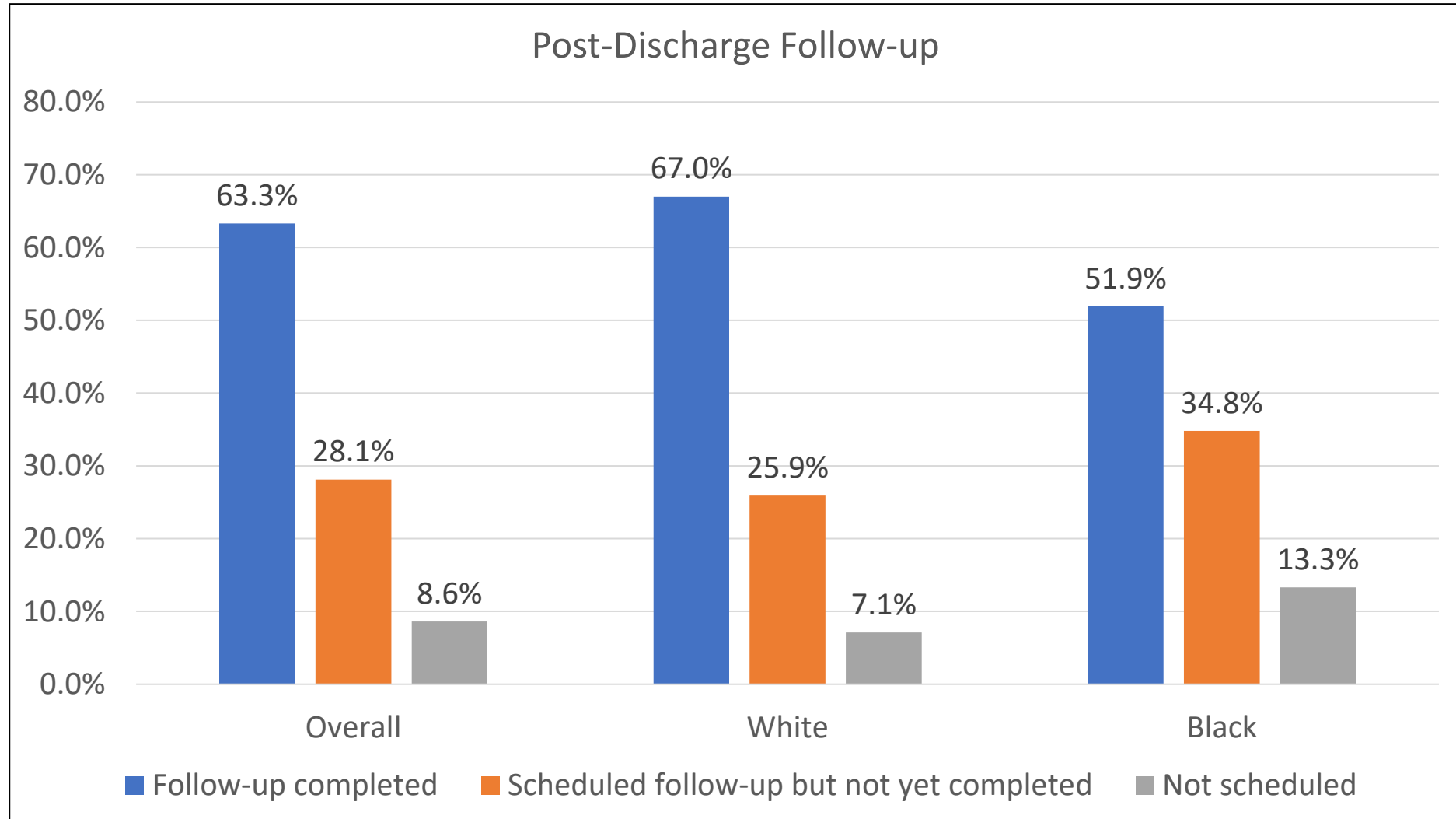
Question: What are patients' perspectives about their care transition experience from hospital or skilled nursing facility to home?

Findings: Black/African American patients are more likely to report:

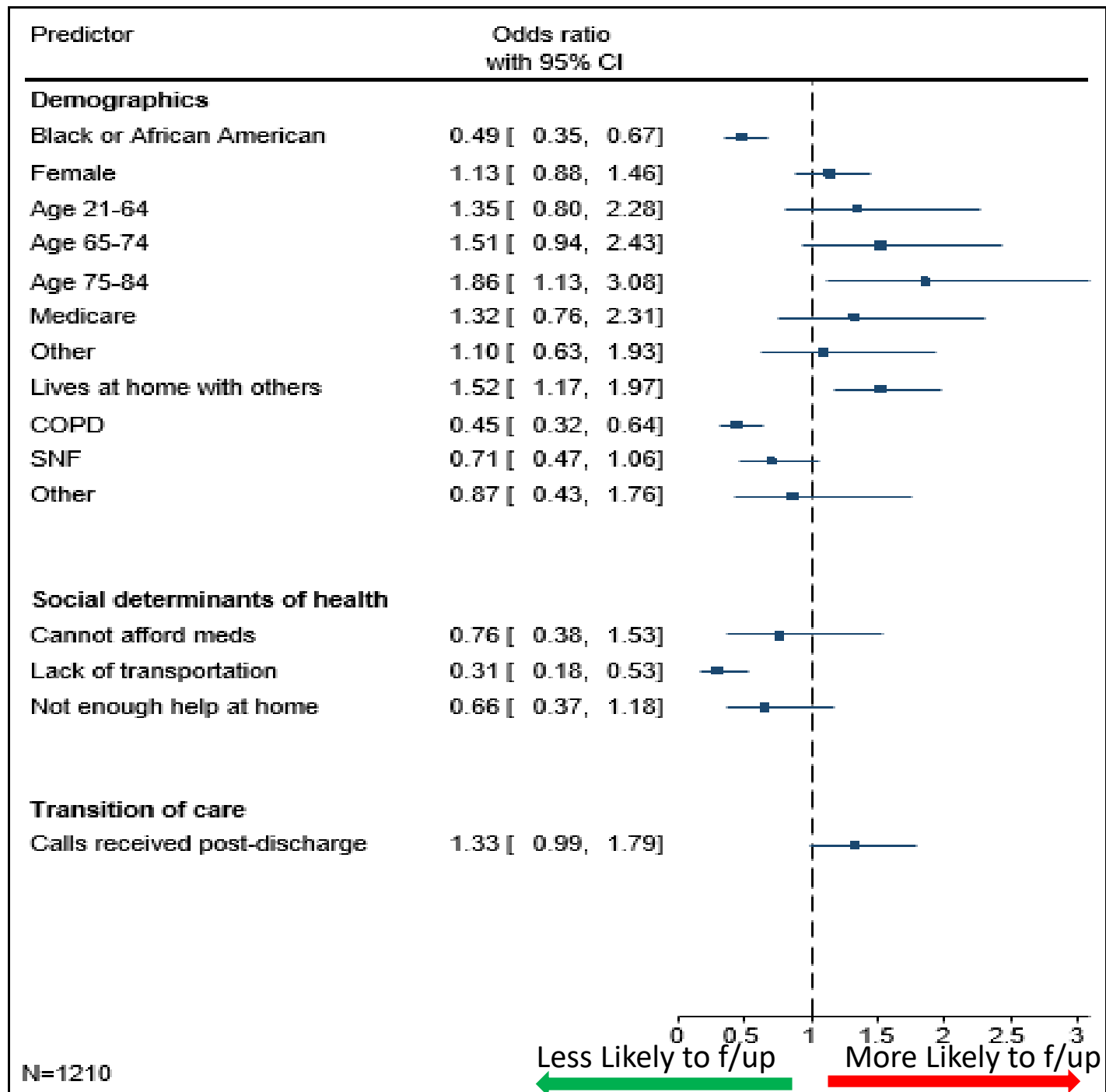
- (1) Concerns related to affording their most basic needs, doctors' visits, and copays;
- (2) A lack of confidence using or receiving necessary home medical equipment;
- (3) Not attending follow-up appointments after discharge to home. Black patients are less likely to attend early post-discharge follow-up appointments and receive follow-up calls.

Meaning: Patients may experience disparities in their care transition experience based on their race.

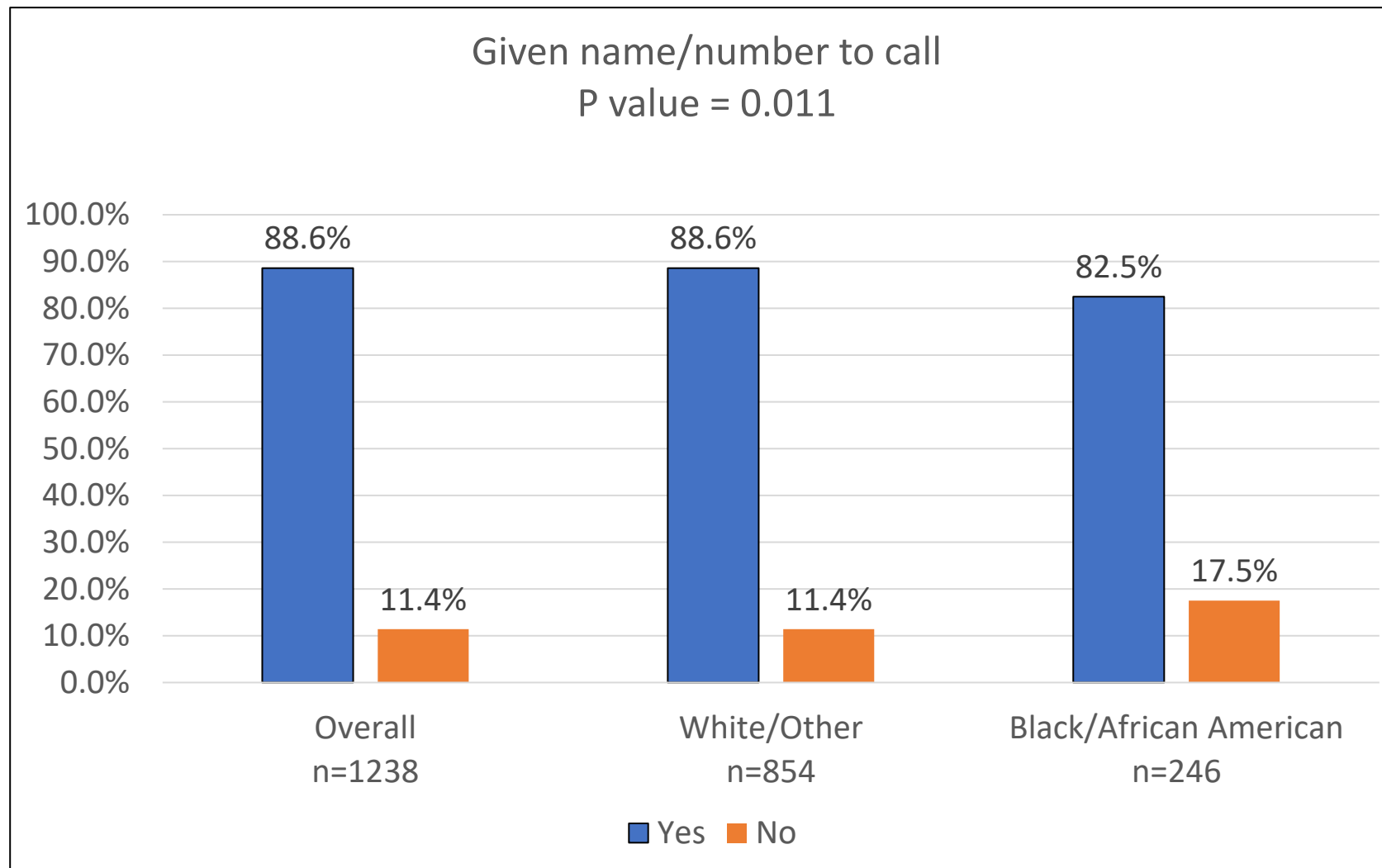
PROs Data



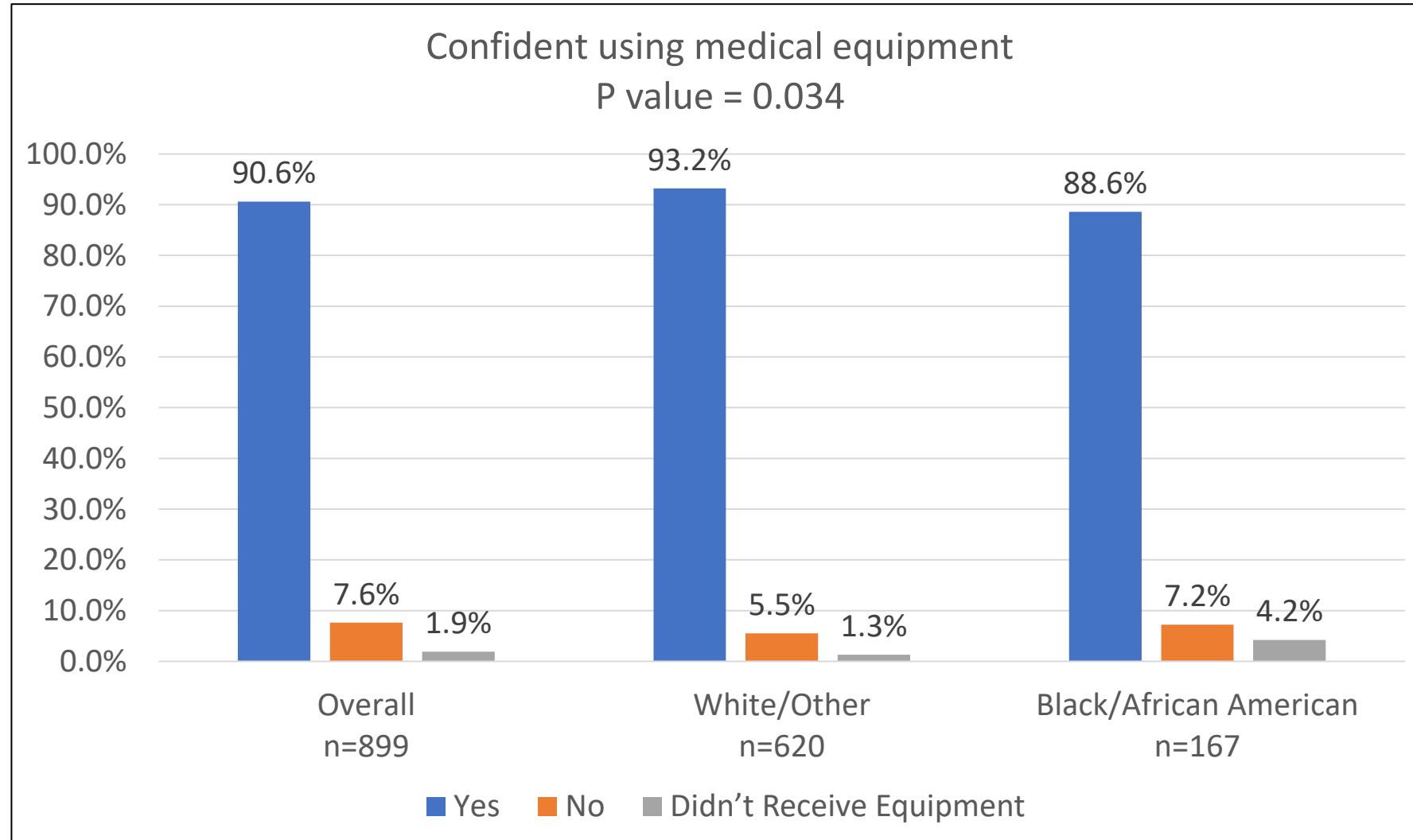
Adjusted associations between patient characteristics and completion of post-discharge follow-up



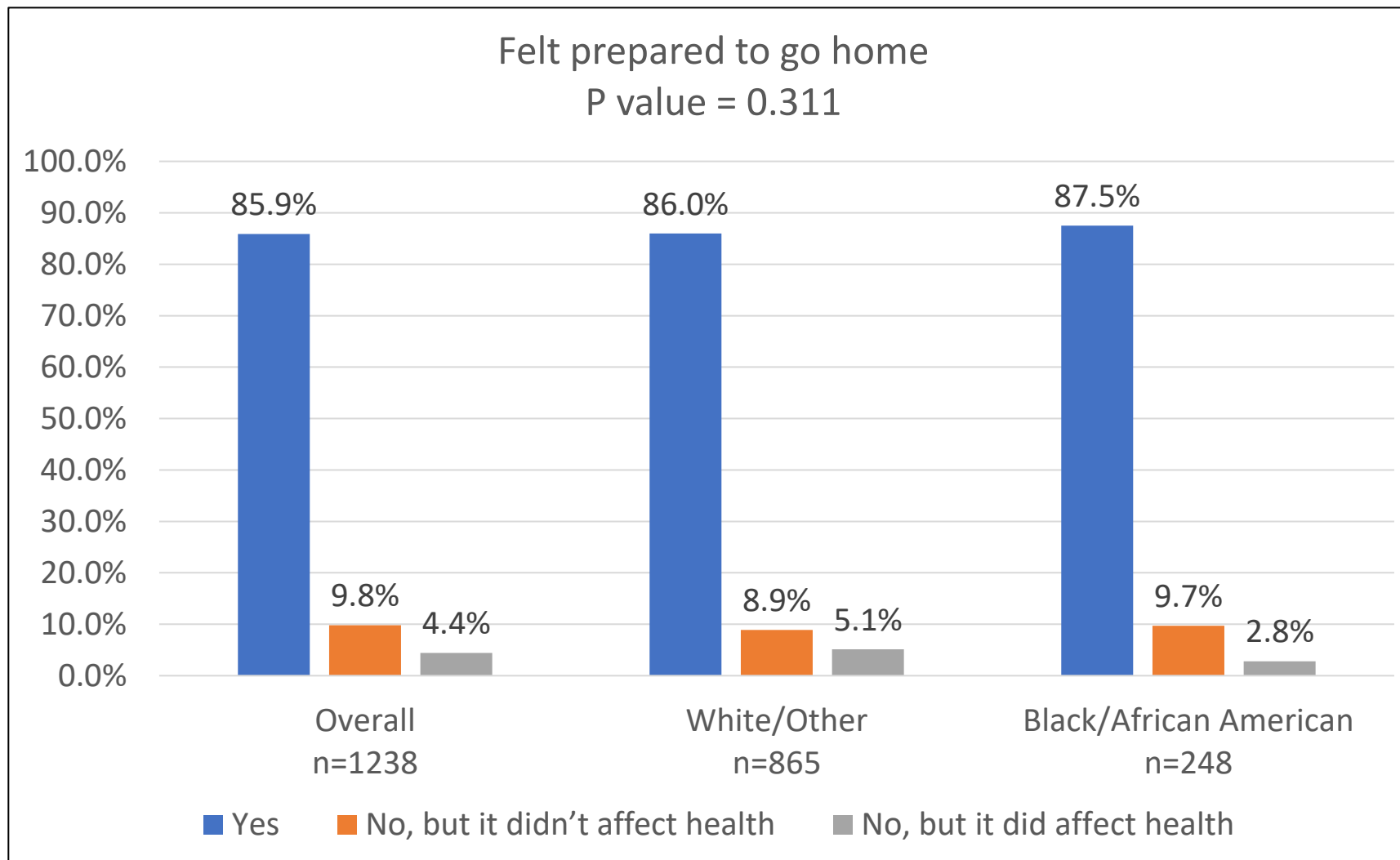
PROs Data



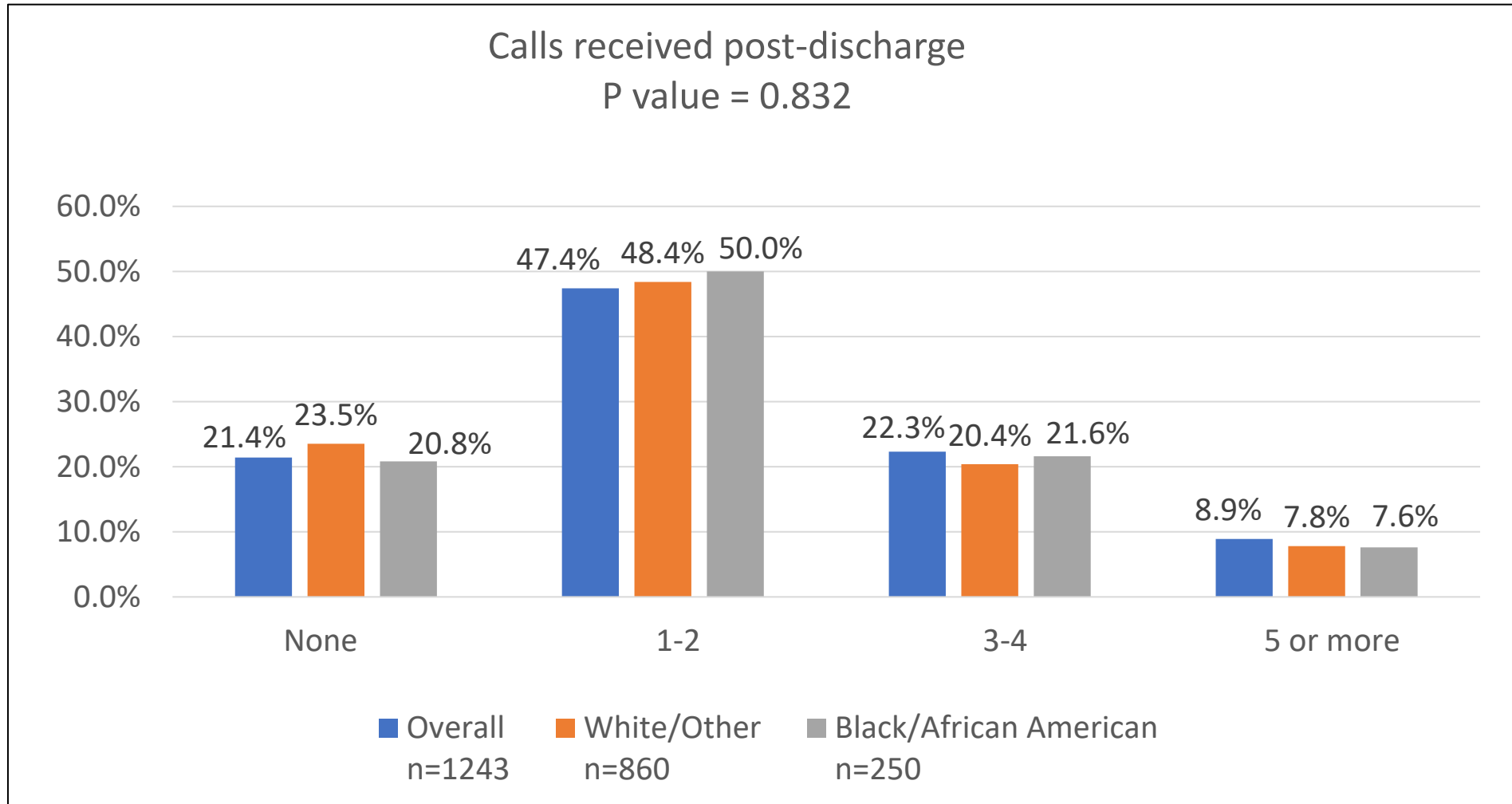
PROs Data



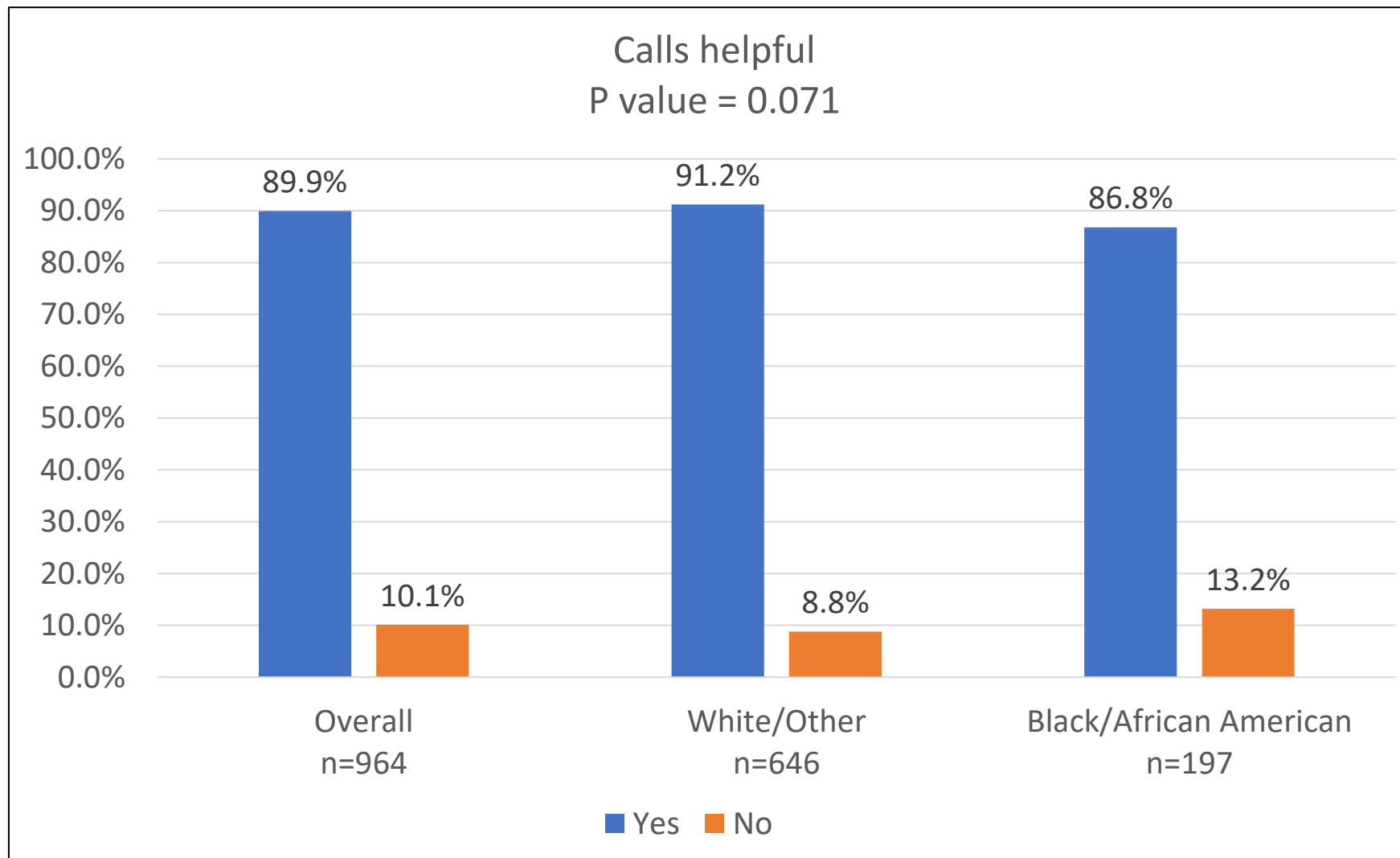
PROs Data



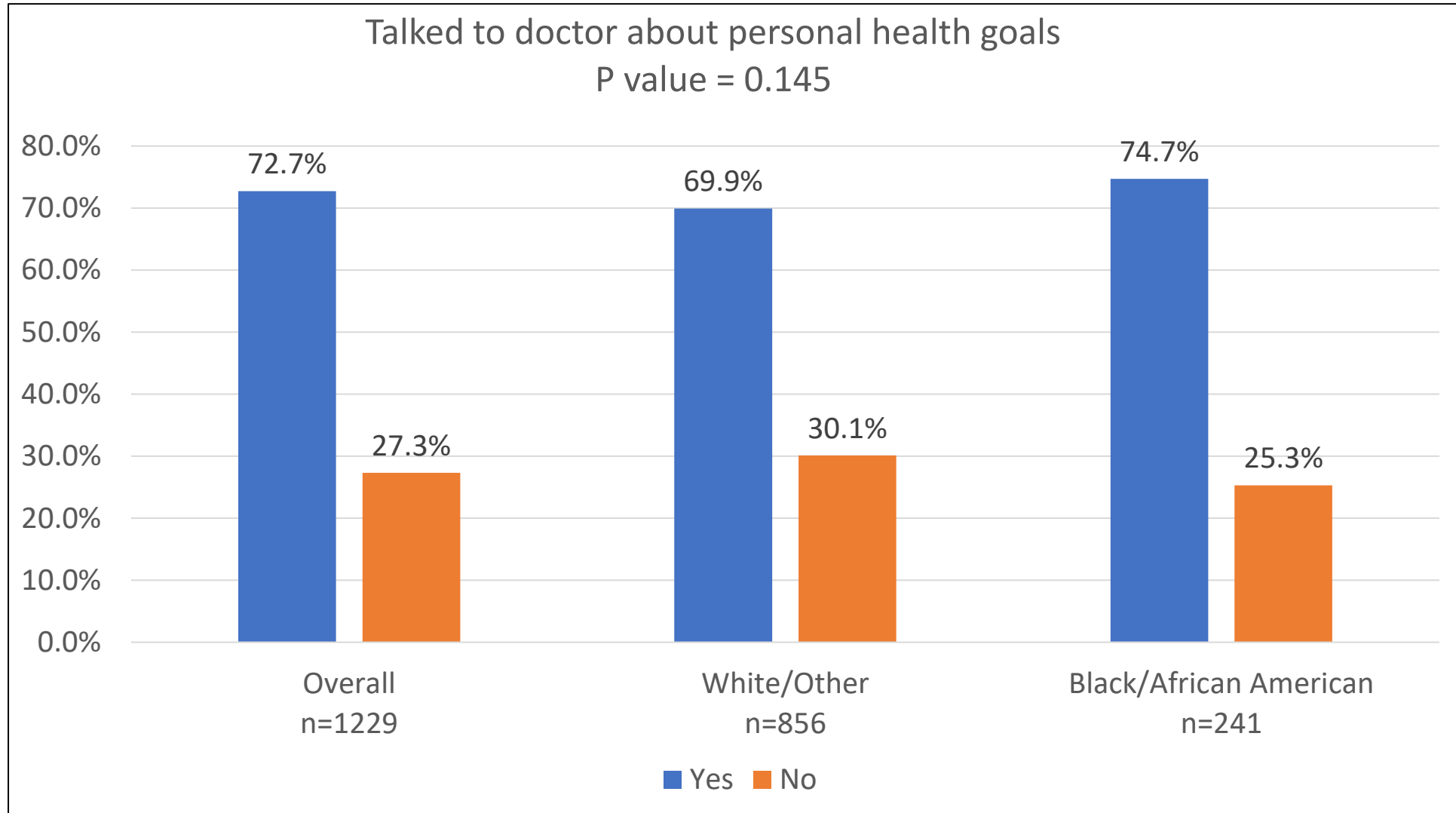
PROs Data



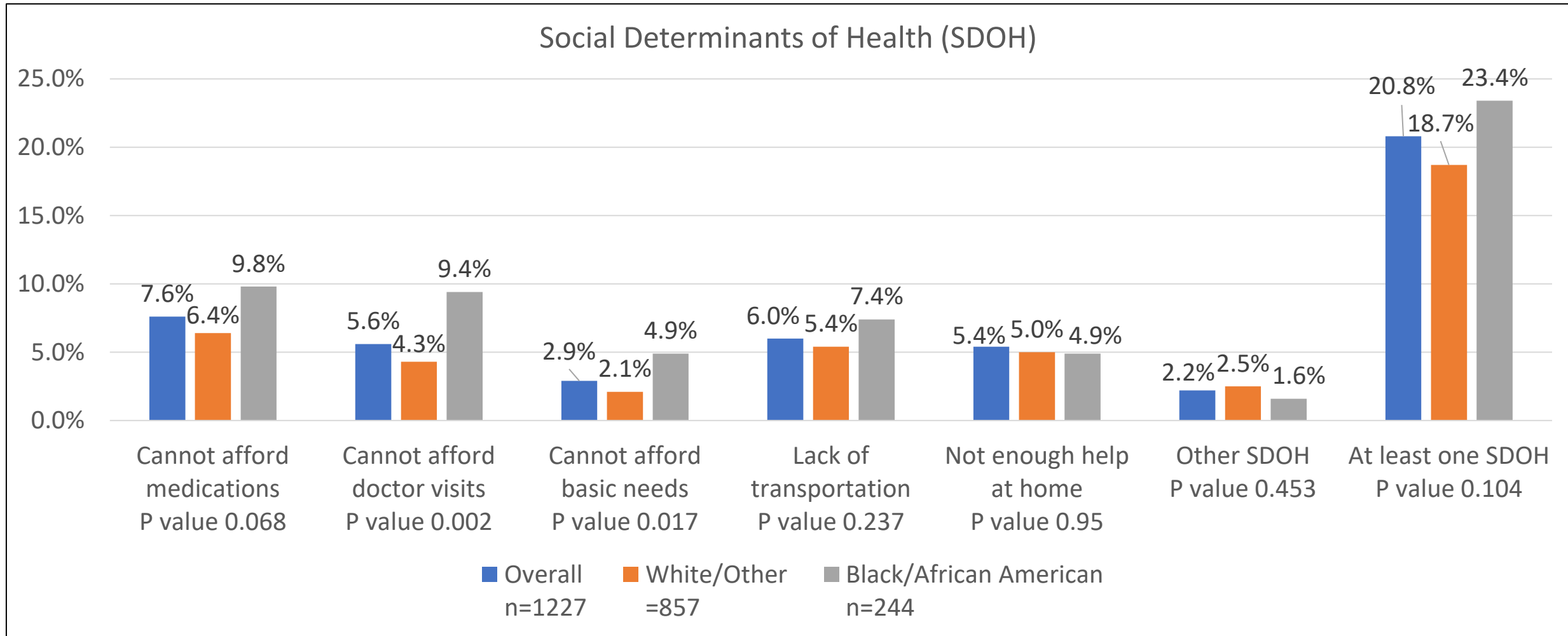
PROs Data



PROs Data



PROs Data



Key Take-a-ways

Consider scheduling Cardiology appointment post-discharge from hospital within 14 days to help reduce readmissions

Be on lookout for medication discrepancies between patient instructions and discharge summaries

Consider care management as key intervention to help reduce readmissions for CHF patients and post-SNF patients

Follow-up phone calls are frequent and valued by patients - needs to be patient tailored and address social determinants of health

Exchange of information amongst TEAM is essential!

Questions or Comments

Email Grace Jenq, MD

Gjenq@med.umich.edu

The Michigan Collaborative for Type 2 Diabetes: Team Based Care

Caroline Richardson, MD

MCT2D Program Director

MiCMT Meeting: October 8th, 2021



Agenda

- Introduction to MCT2D
- Team based care in MCT2D

Agenda

- Introduction to MCT2D
- Team based care in MCT2D

OLD PARADIGM OF T2 DIABETES

Current Standard of Care

RISK IS GENETIC

Patient says: *"Diabetes runs in my family"*



**IT'S HARD TO
CHANGE
BEHAVIORS**



**Diabetes cannot
be PREVENTED.**

PROGRESSIVE LIFELONG DISEASE

"I saw what it did to my family member. It just gets worse and worse until they start cutting tiny pieces off you."



At best, we can aim to

**REDUCE RISKS
OF
COMPLICATIONS,
SLOW
PROGRESSION**

Insulin is the best treatment.



**Diabetes cannot
be REVERSED.**

NEW PARADIGM of T2D

Diabetes is preventable and reversible. Shifting towards a culture of healing and repair.



- T2D \neq insulin deficiency
- Insulin, in fact, accelerates T2D

MCT2D QUALITY IMPROVEMENT GOALS



**PRESCRIBING
GLP1 AGONISTS &
SGLT2 INHIBITORS**



**EXPANDING USE OF
CONTINUOUS
GLUCOSE
MONITORING (CGM)**



**SUPPORTING LOWER
CARB DIETS**

MCT2D Year 1 Participation

25 Physician Organizations with **217** primary care practices
across Michigan, with over **760**
physicians and their healthcare teams participating.



Recruitment

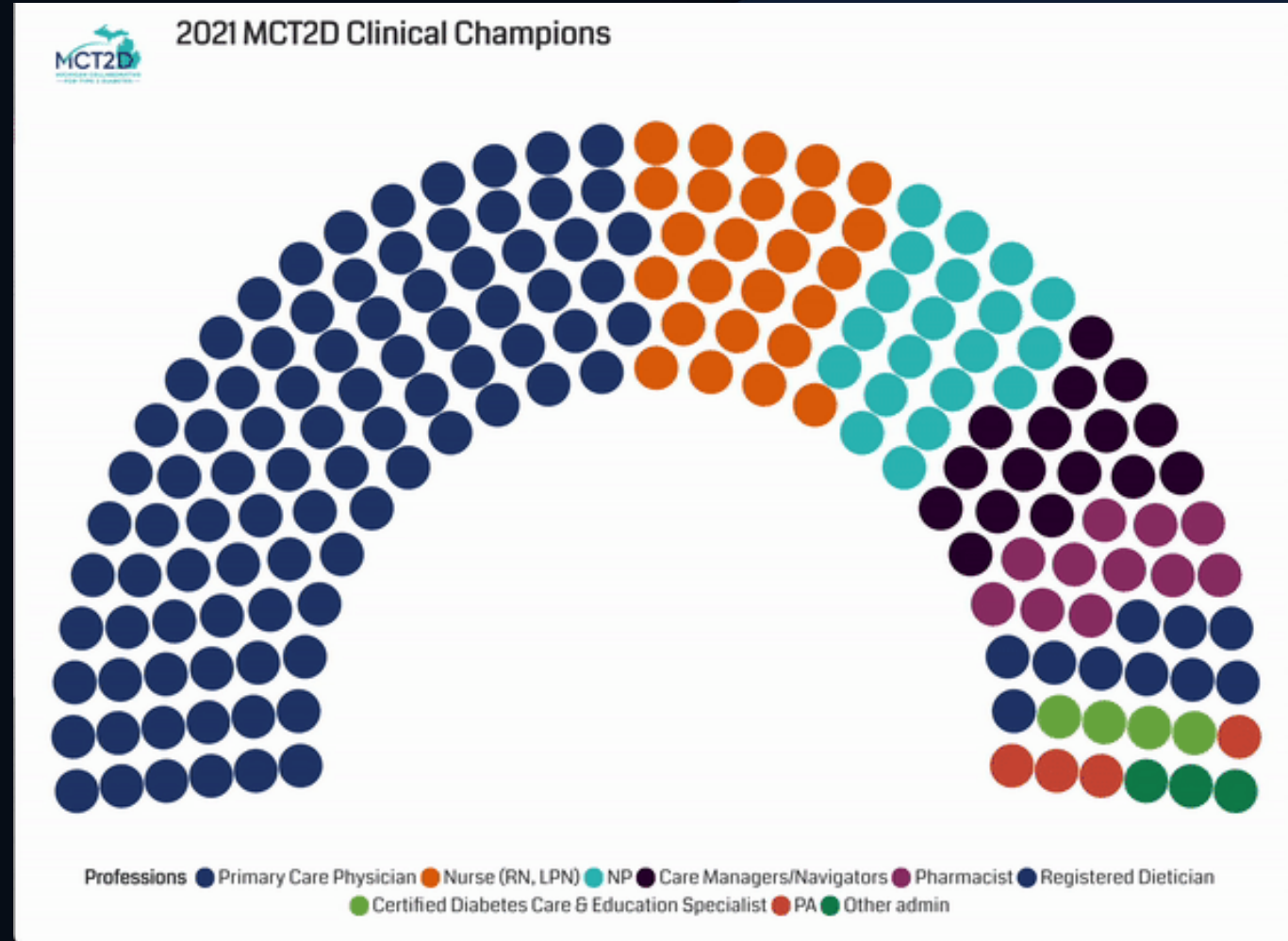
- Year 1 recruitment for physician organizations has closed
 - Will likely begin recruiting in Summer 2022 for a January 2023 start date
- For POs who are participating in Y1:
 - Final deadline for PCP, endocrinology, and nephrology practices is November 15th
 - Practices are currently completing training on the quality initiatives and will begin implementing the QI into their practices in January 2022

Agenda

- Introduction to MCT2D
- **Team based care in MCT2D**

MCT2D Clinical Champions

- Traditionally, past CQI programs have primarily only allowed for MD and DO clinical champions
- Understanding the team-based nature of T2D care, MCT2D substantially increased the number of roles that can serve as clinical champions



Team Based Approach

- In addition to an expanded roles for the clinical champion, MCT2D hopes to foster team-based care in our quality initiatives.



**PRESCRIBING
GLP1 AGONISTS &
SGLT2 INHIBITORS**



**EXPANDING USE OF
CONTINUOUS
GLUCOSE
MONITORING (CGM)**



**SUPPORTING LOWER
CARB DIETS**

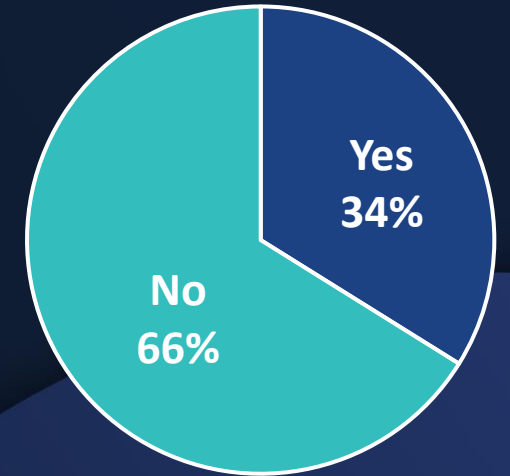
Medications



PRESCRIBING
GLP1 AGONISTS &
SGLT2 INHIBITORS

- **Clinical pharmacists** help with diabetes medications in complex patients
- **Triage Staff (call center, MAs, Nurses)** aware of potential side effects and precautions for these newer drugs.
- For some payers, **clerical support** for prior authorization may be required.

Does your practice routinely refer to a clinical pharmacist?

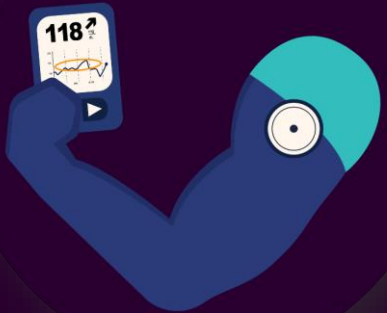


Those without access to a clinical pharmacists:

- *Medication adjustment:* Work with an endocrinologist who is familiar with these medications
- *Patient education:* Work with diabetes educators or a nurse

Continuous Glucose Monitors

- The burden of integrating CGM into practice does not fall completely on the provider and instead represents an opportunity for collaborative work
- While most of our participating practices have prescribed a continuous glucose monitor (65%), less than a third of practices who prescribed one had a process of getting that data from the patients
- MCT2D plans to work with practices to develop a team-based approach to integrating CGMs into a practice workflow.



EXPANDING USE OF
CONTINUOUS
GLUCOSE
MONITORING (CGM)

Potential CGM Workflow



Physician or physician's assistant prescribes a CGM



MA helps patient establish sharing link for data



Potential referral to diabetes education for individualized training on CGM use and insertion



Patients without a sharing link can bring in a manual receiver and an MA would upload



MA downloads the medical report and uploads it to the medical record



Physician meets with patient to review CGM data

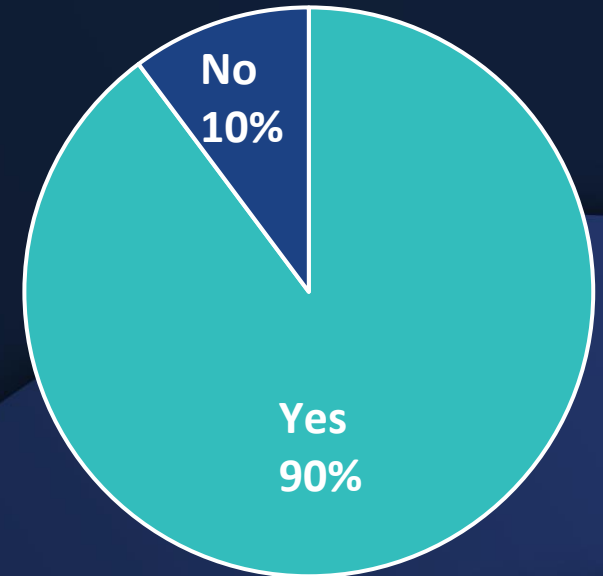
Low Carbohydrate Diets



SUPPORTING LOWER
CARB DIETS

- Most practices (90%) currently refer to someone for nutrition counseling
- MCT2D plans to work with the 10% of practices who do not to help them identify the best person in their office to fill this role and offer further training
- Work with hospitals to ensure low carb coaching is available to patients
- Provide low carb diet coaching training for the dieticians and diabetes educators.

Does your practice currently refer patients to anyone for nutrition counseling?



Other Aspects of Team Based Care in MCT2D

- Training is open to anyone from the practice who would find it useful, and is not just limited to clinical champions or physicians
- MCT2D has been trying to work with how care is currently being delivered in practices in order to align with their current team-based care approaches instead of making all practices follow a one-size fits all approach
- MCT2D is also enrolling endocrinology and nephrology practices in order to ensure that specialists and primary care physicians are on the same page on caring for their T2D patients
- Plan to work with hospitals in the future around aligning diabetes education and dietician guidance

Thank you!!! Questions?

www.mct2d.org

@MCT2D on Twitter





MICMT Program Evaluation & Team-Based Care Data Analysis





Care Management Attestation 2021

Data Collection:

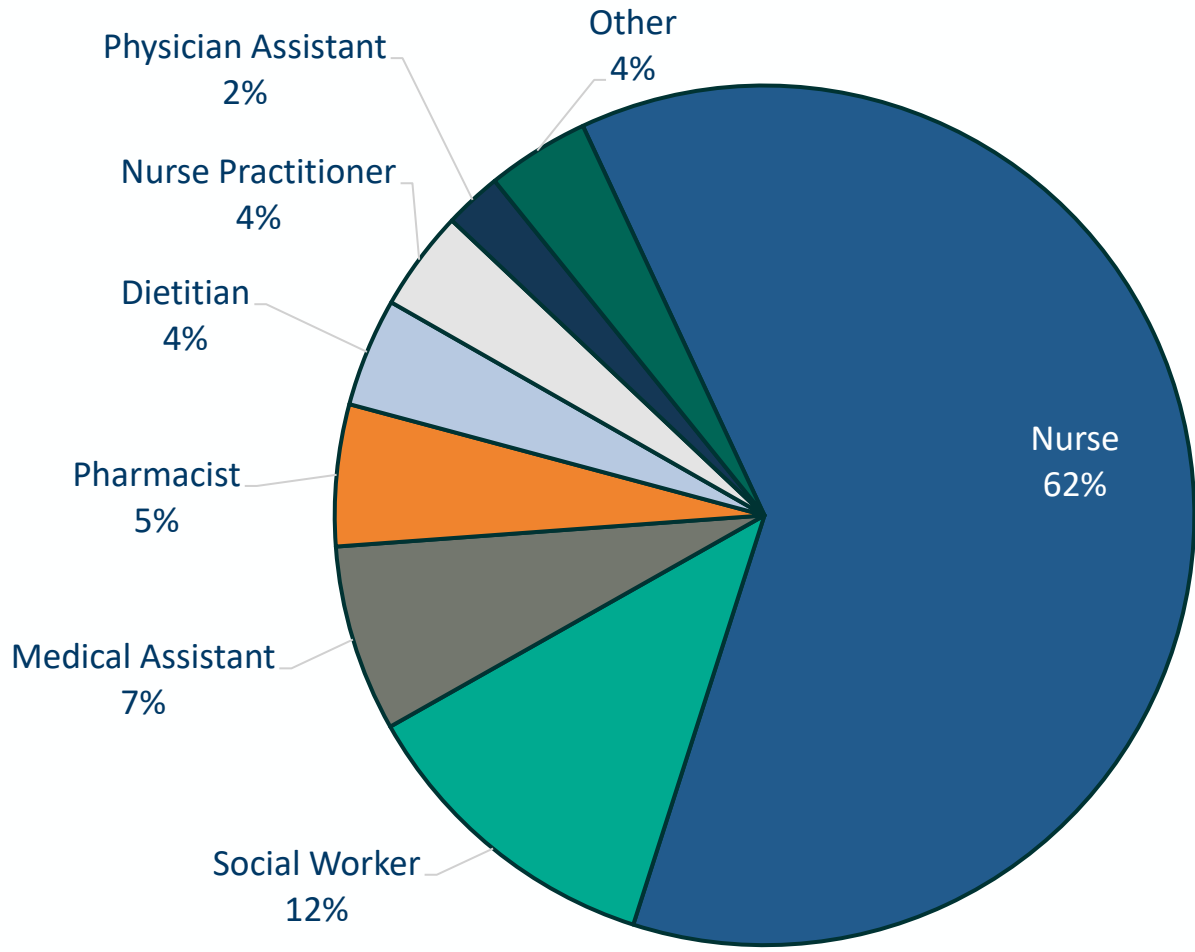
- Survey responses from
 - 37 / 40 (%) provider organizations completed attestation
 - 999 practices listed Care Team Members
 - 895 PCMH practices
 - 47 Specialty practices
 - 57 Other PCP or Mixed Non-PCMH practices
 - 2,125 Care Team Members Records updated
 - 1,296 active Care Team Members (not end-dated)

Data collected summer 2021



Care Management Attestation 2021

by Role



Other:

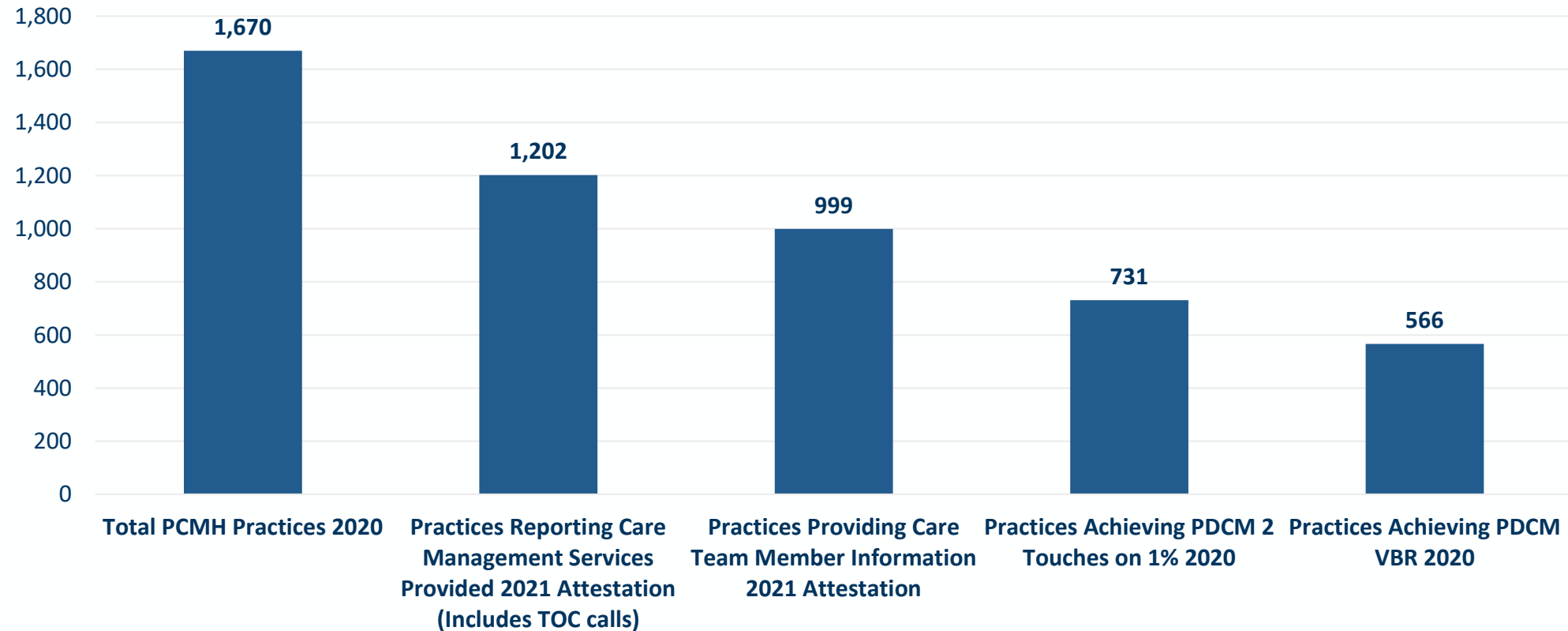
| | |
|--------------------------------------|------|
| Behavioral Health Care Manager | 1.2% |
| Practice Administration | 0.9% |
| Licensed Professional Counselor | 0.5% |
| Non Clinical Care Navigator | 0.4% |
| Non Clinical Community Health Worker | 0.3% |
| Psychologist | 0.2% |
| Respiratory Therapist | 0.1% |
| Health Educator | 0.1% |
| Practice Staff | 0.1% |
| Audiologist | 0.1% |
| Physician | 0.1% |

N = 1,296 Care Team Members
Distinct count across all 37 POs and 999 practices



Care Management Attestation 2021

Practices self-reporting care management services compared to PCMH designated and PDCM eligible practices





Provider Delivered Care Management (PDCM)

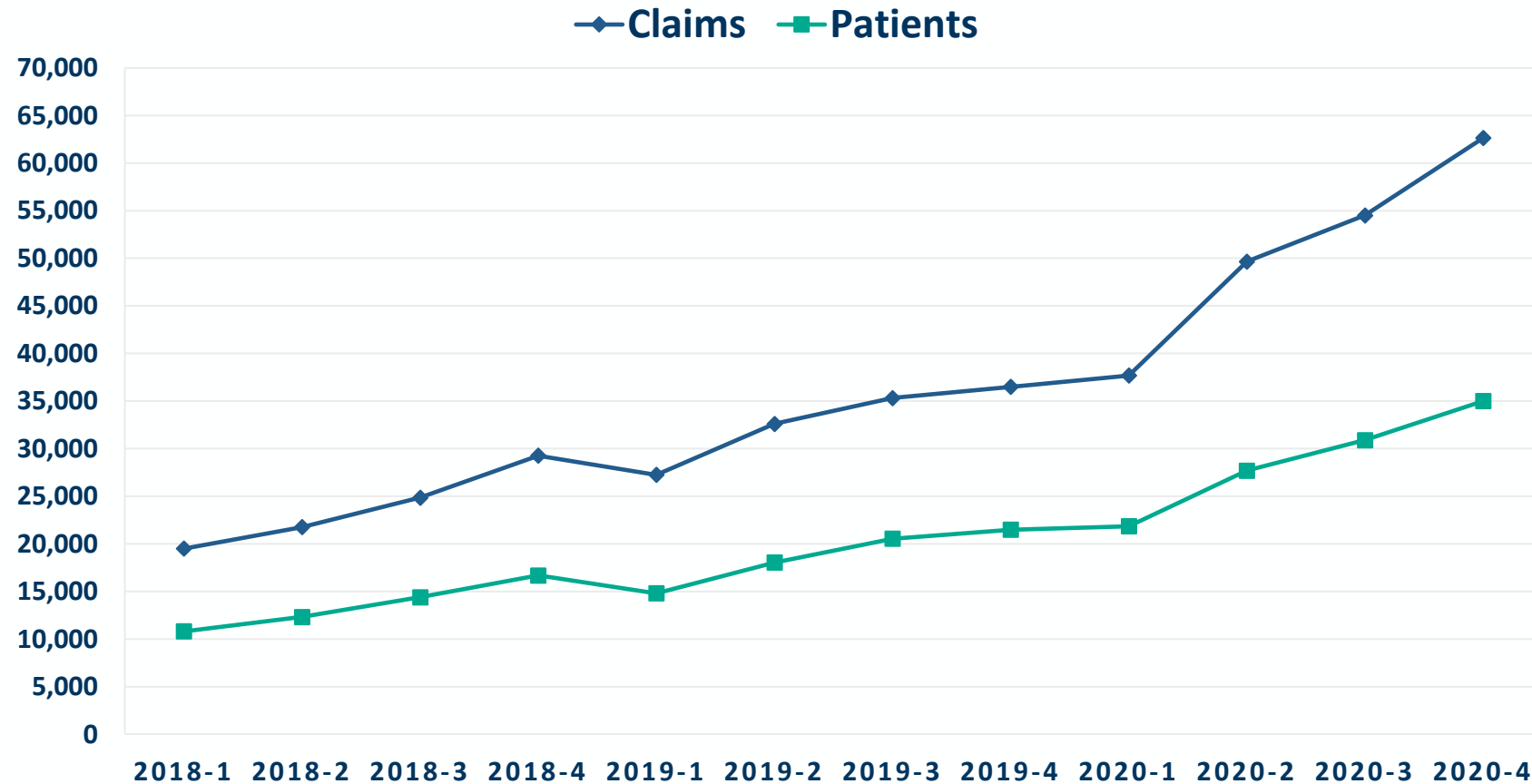
Purpose:

- Engage eligible patients in care management services
- Incentivize physician organizations (POs) to provide care management to at least 4% of their PDCM population with a minimum of 2 encounters per member



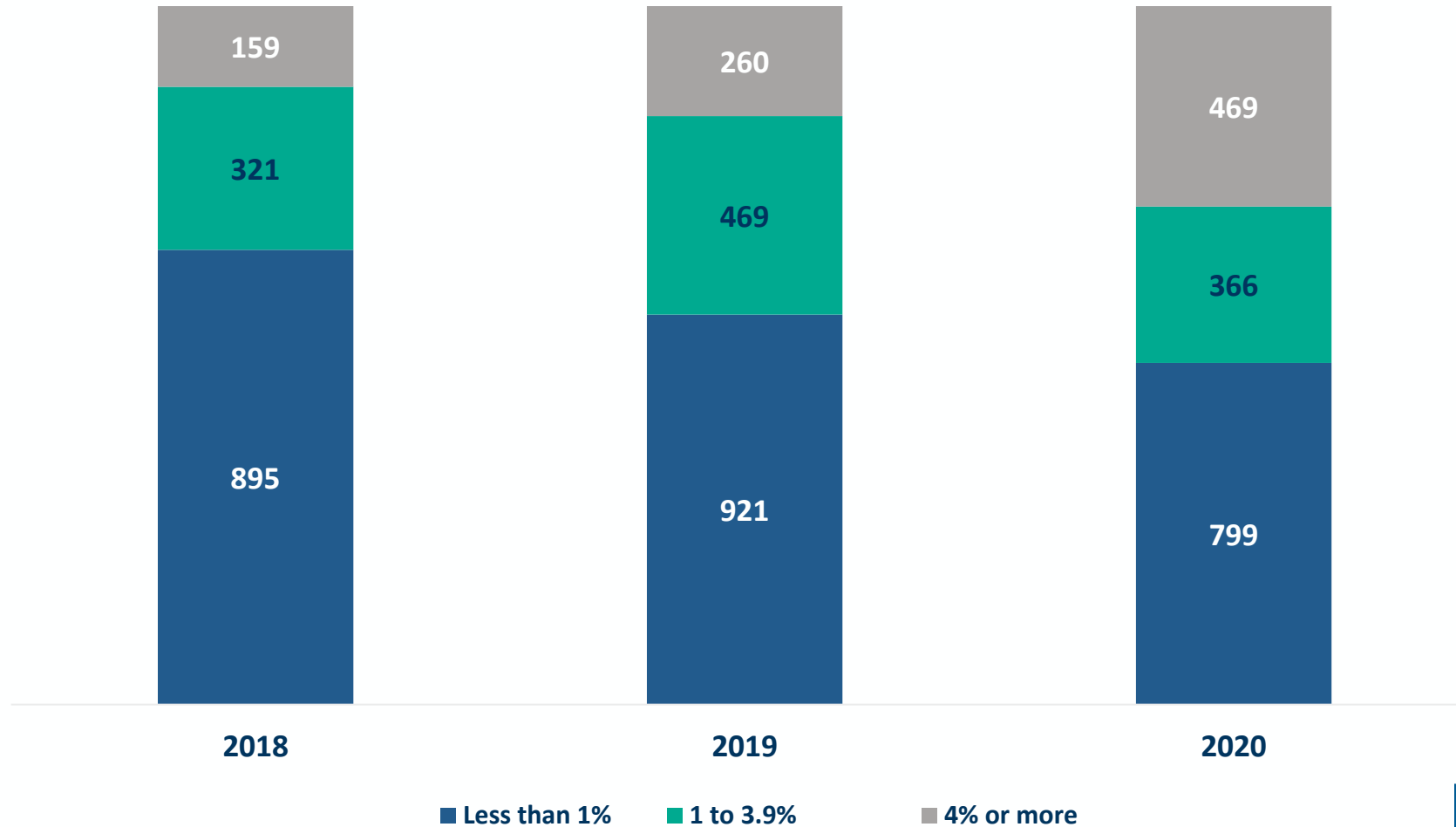
PDCM Billing

Quarterly



Population Management VBR

PCMH practices with PDCM attributed members that achieved 2 touches



POs Achieving at Least 4% Two Touch Engagement Overall

- Affinia Health Network Lakeshore
- Great Lakes OSC, LLC
- Holland PHO
- Huron Valley Physicians Assoc PC
- Integrated Health Partners
- Jackson Health Network, L3C
- LPO, LLC
- Medical Network One
- Oakland Southfield Physicians
- United Physicians, Inc
- Wexford PHO





PDCM Outcomes Data Analysis



Analysis outline

There are several key questions about the effectiveness of care management and of physician/practice profiling

- Do patients who have care management contact have better outcomes?
- Is there a relationship between intensity (“touches”) and outcomes?
- Should care management and quality be evaluated at the PO, practice, or physician level?



Analysis outline

We used BCBSM data on PDCM outcomes measures(A1c, BP, ED use, inpatient use) to try and examine the relationships between care management and outcomes based on 2018 and 2019 data

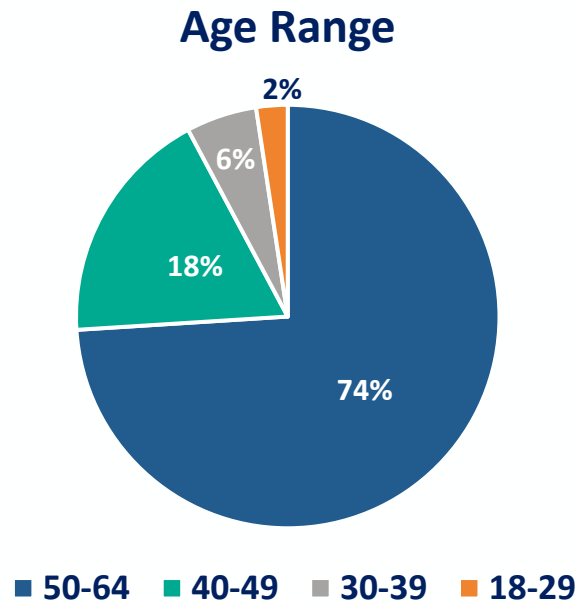


2018 & 2019 Data Analysis

A1c Measure (Patients with Diabetes)

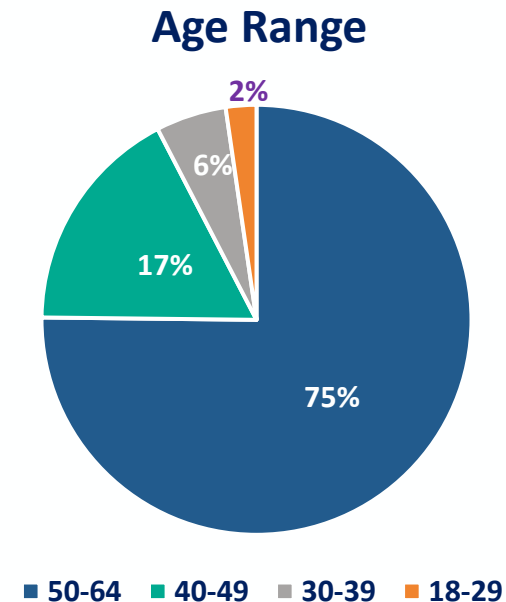
2018

- N=158,032 patients
- 43% female / 57% male



2019

- N=171,527 patients
- 44% female / 56% male



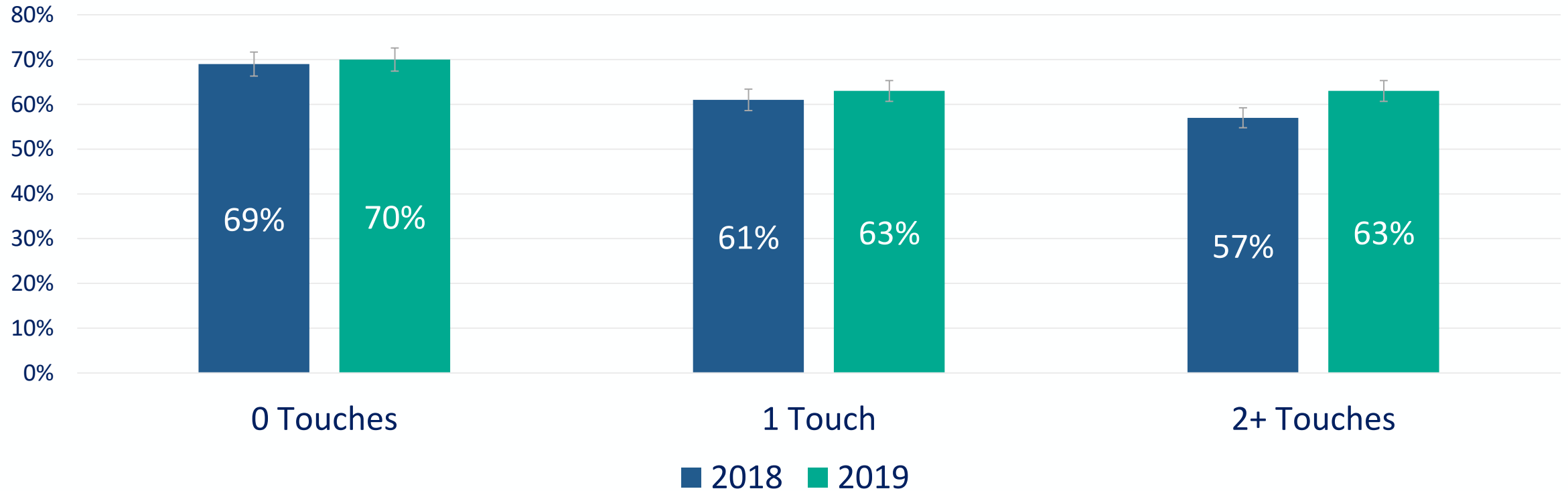
Care Management Touches

Patients with Diabetes - A1c Measure

| Touches | 0 | 1 | 2+ |
|---------|-----|----|-----|
| 2018 | 86% | 5% | 9% |
| 2019 | 79% | 6% | 15% |



A1c Measure (% of Patients with Diabetes in control) (Preliminary)

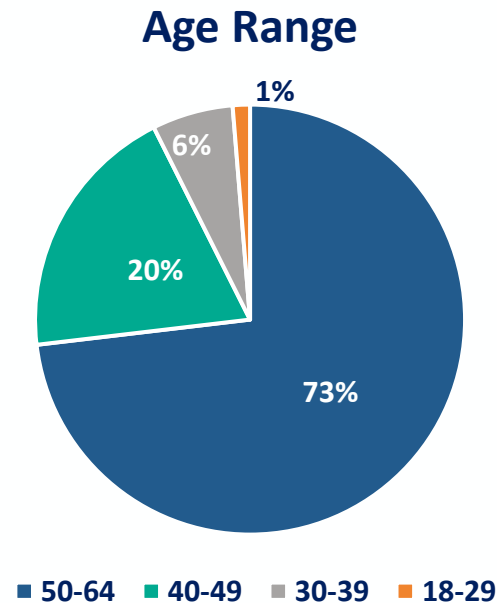


2018 & 2019 Data Analysis

Blood Pressure Measure (Patients with Hypertension)

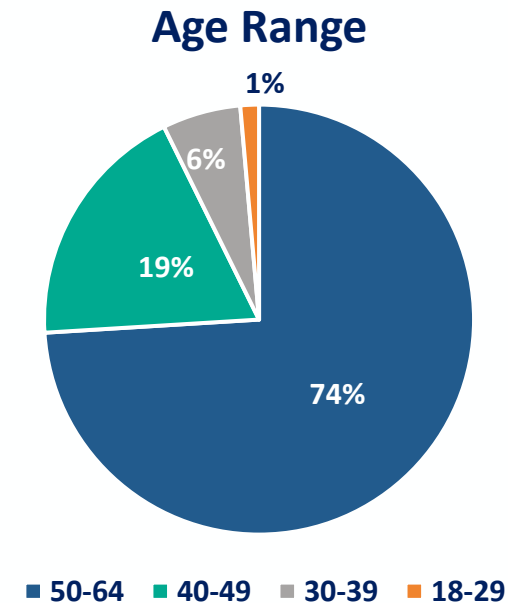
2018

- N=504,192 patients
- 49% female / 51% male



2019

- N=561,936 patients
- 49% female / 51% male

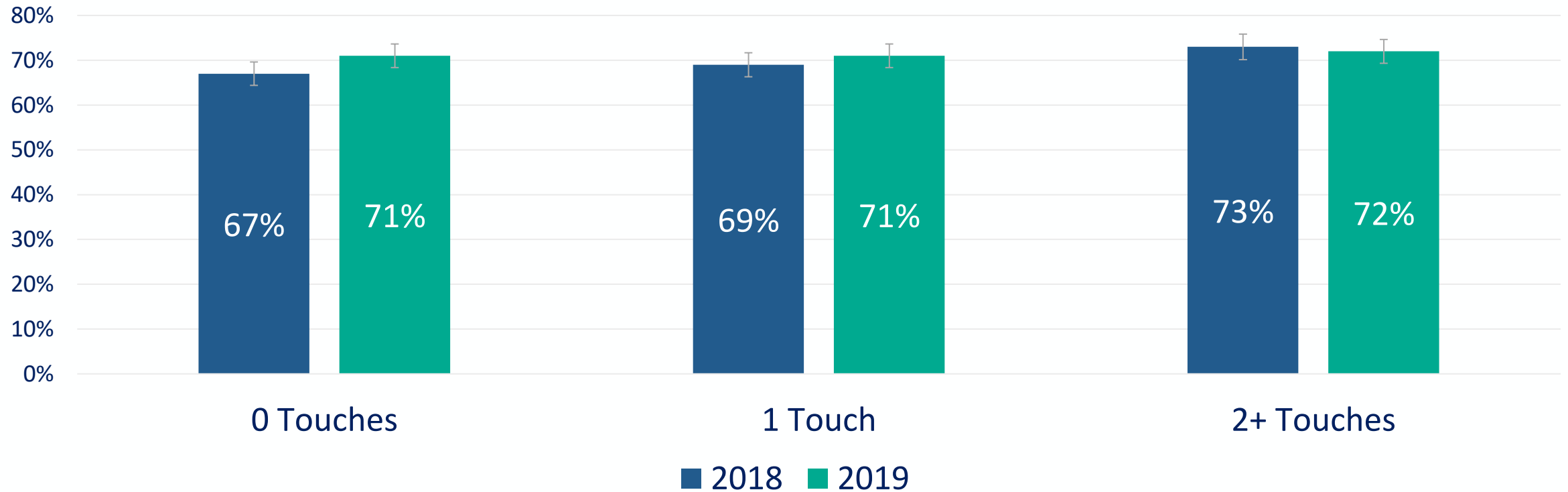


Care Management Touches Patients with Hypertension

| Touches | 0 | 1 | 2+ |
|---------|-----|----|-----|
| 2018 | 87% | 5% | 8% |
| 2019 | 84% | 6% | 10% |



Blood Pressure Measure (% of patients in control) (Preliminary)

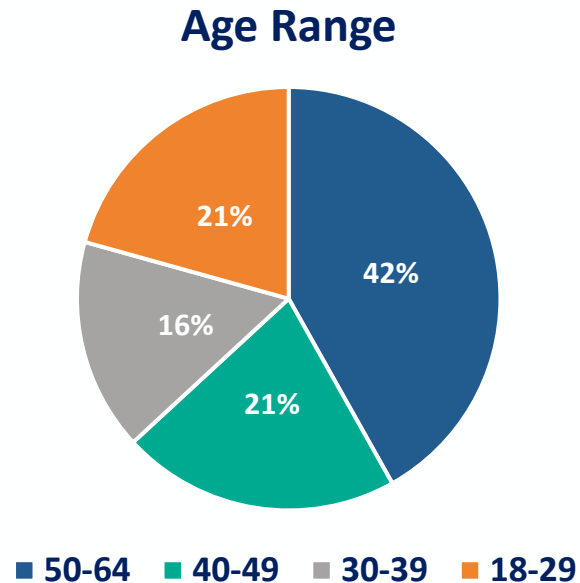


2018 & 2019 Data Analysis

ED Utilization Measure

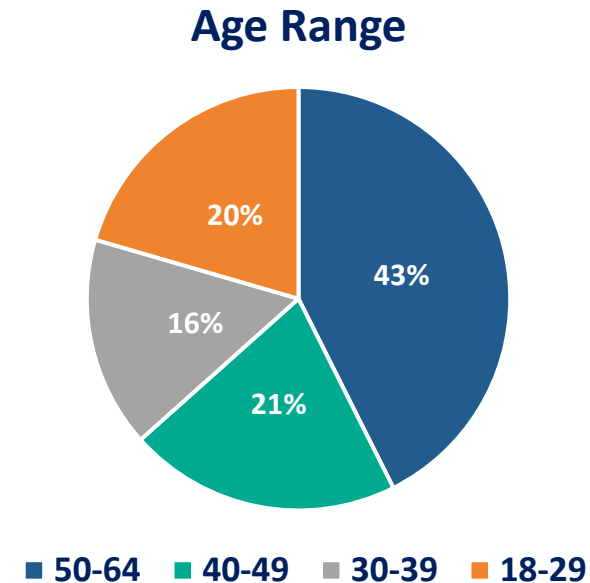
2018

- N=882,753 patients reviewed
- 15% had ED visits
 - 59% female / 41% male



2019

- N=908,990 patients reviewed
- 15% had ED visits
 - 59% female / 41% male



Care Management Touches

Patients with ED visits

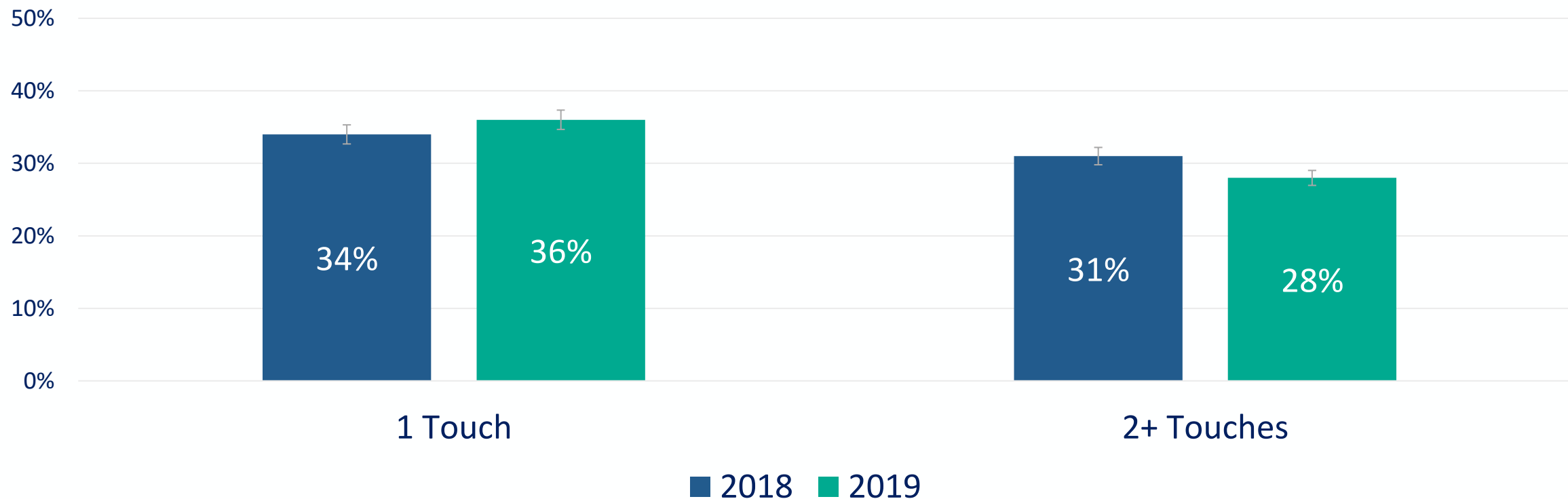
| 2018 | No Visit | Visit |
|------------|----------|-------|
| 0 Touches | 97% | 90% |
| 1 Touch | 1% | 5% |
| 2+ Touches | 2% | 5% |

| 2019 | No Visit | Visit |
|------------|----------|-------|
| 0 Touches | 96% | 88% |
| 1 Touch | 2% | 6% |
| 2+ Touches | 2% | 6% |



ED Utilization Model (Preliminary)

Those with one touch had 34% and 36% utilization; those with 2 touches had 31% and 28% ED utilization in 2018 and 2019, respectively.



*Adjusted for gender, prospective risk score, year

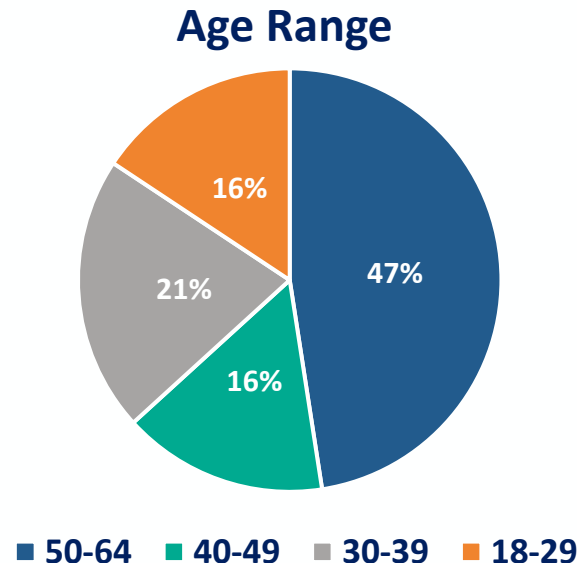


2018 & 2019 Data Analysis

Inpatient Utilization Measure

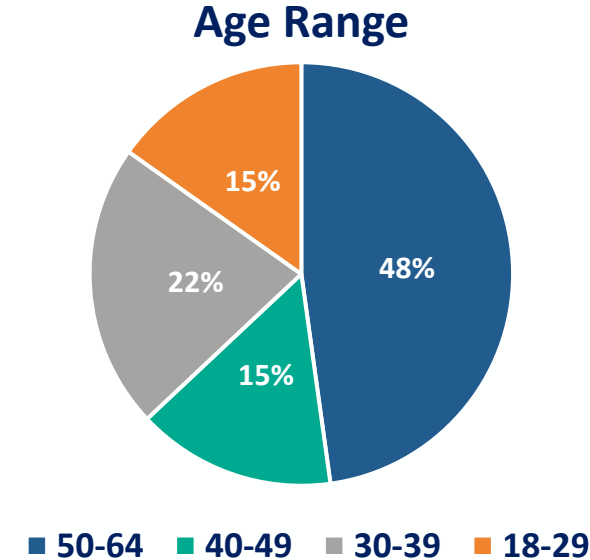
2018

- N=882,753 patients reviewed
- 5% had IP stay
 - 64% female / 36% male



2019

- N=908,990 patients reviewed
- 4% had IP stay
 - 64% female / 36% male



Care Management Touches Patients with Inpatient Stays

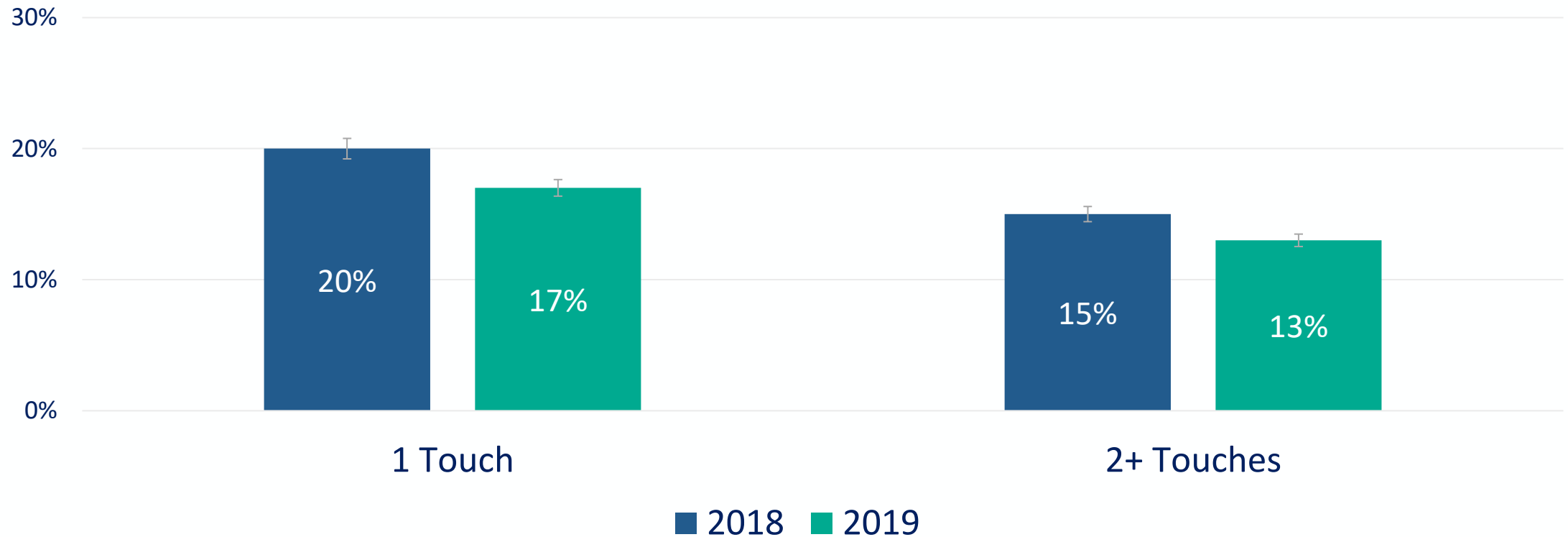
| 2018 | No IP Stay | IP Stay |
|------------|------------|---------|
| 0 Touches | 97% | 79% |
| 1 Touch | 1% | 10% |
| 2+ Touches | 2% | 11% |

| 2019 | No IP Stay | IP Stay |
|------------|------------|---------|
| 0 Touches | 96% | 74% |
| 1 Touch | 2% | 12% |
| 2+ Touches | 2% | 14% |



Inpatient Utilization Model (Preliminary)

Those with one touch had 20% and 17% utilization; those with 2 touches had 15% and 13% IP utilization in 2018 and 2019, respectively.



*Adjusted for gender, prospective risk score, year





Medication Assisted Treatment (MAT) Update

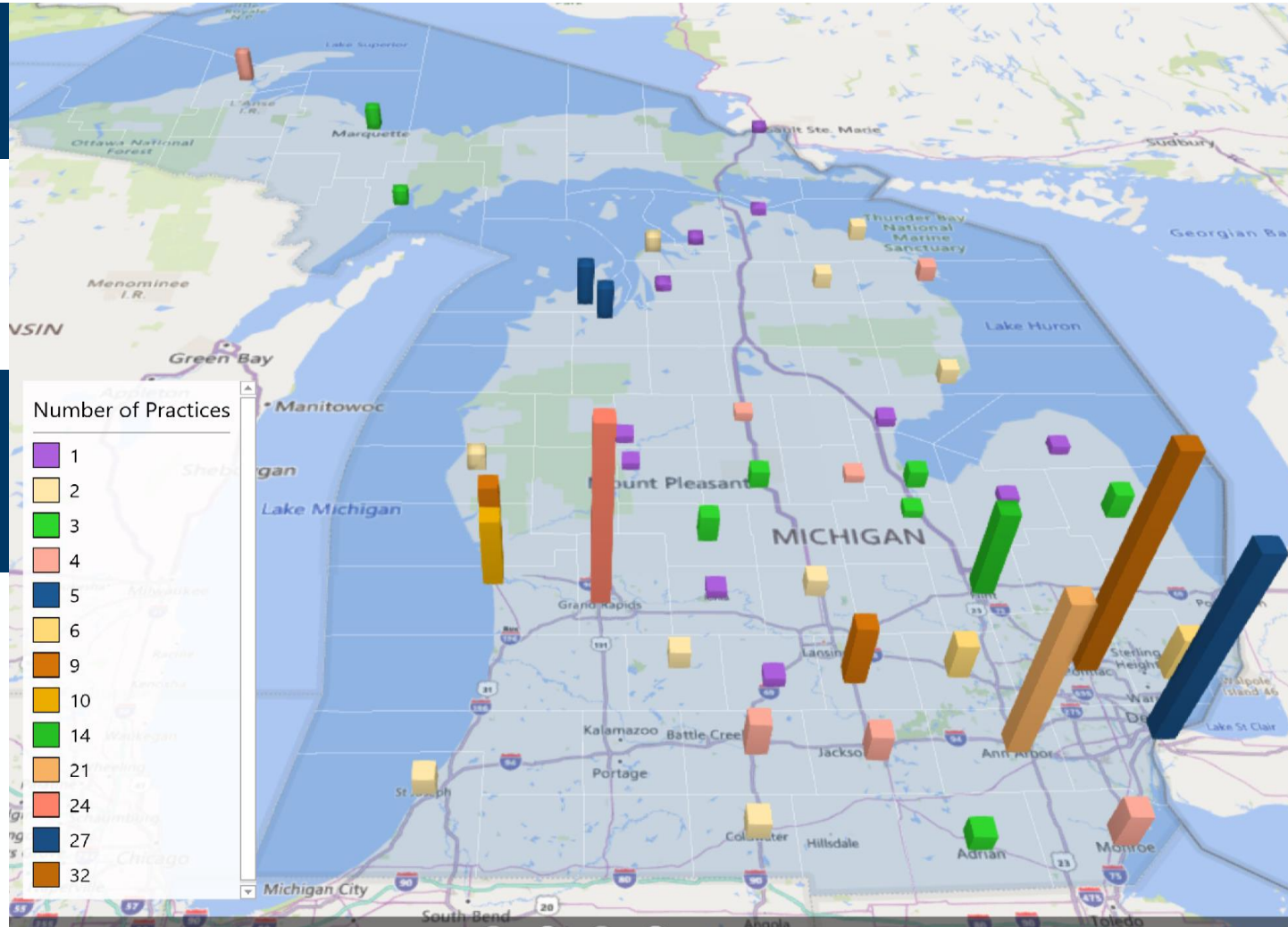


Spring 2020 - Spring 2021 Data

Number of MAT Practices by County

MAT providers across the state increased from 317 to 717.

Number of zip codes with MAT services increased from 115 to 167.



Top 5 Counties:

- 1) Oakland
- 2) Wayne
- 3) Kent
- 4) Washtenaw
- 5) Genesee

58 counties now have PCPs delivering treatment; 20 of those counties had zero providers before initiative.

Data Collections: Spring 2020, Fall 2020, Spring 2021



Spring 2020 - Spring 2021 Data Collection Summary

% of PGIP Practices Providing MAT

| 1 - 4.9% | 5 - 9.9% | 10 - 14.9% | 15% or More |
|--------------------------------------|----------------------------------|---------------------------------|---|
| Answer Health Physician Organization | Genesys PHO LLC | CIPA | Affinia Health Network Lakeshore |
| Beaumont ACO | Great Lakes OSC, LLC | IHA | Holland PHO |
| Lakeland Care Inc | Huron Valley Physicians Assoc PC | Oakland Southfield Physicians | MidMichigan Collaborative Care Organization |
| McLaren Physician Partners | Integrated Health Partners | Olympia Medical LLC | University of Michigan Health System |
| Medical Network One | Jackson Health Network, L3C | Physician Healthcare Network PC | |
| Metro Health Integrated Network | Lake Huron PHO | Upper Peninsula Health Group | |
| Novello Physicians Organization | LPO, LLC | | |
| Oakland Physician Network Services | Spectrum Health Medical Group | | |
| Primary Care Partners, Inc | WEXFORD PHO | | |
| Professional Medical Corporation PC | | | |
| Reliance PO of Michigan, Inc. | | | |
| Sparrow Care Network | | | |
| United Physicians, Inc | | | |

26 POs reported having at least one new practice beginning to provide treatment

147 new PCMH practices are delivering treatment

Data Collections: Spring 2020, Fall 2020, Spring 2021





Closing Remarks



Thank You for Joining!

**Please complete the evaluation
e-mailed to you after the meeting.**

